



GENERAL MOTORS

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## GM Reports First-Quarter U.S. Sales

**DETROIT** — General Motors (NYSE: GM) announced today that it delivered 618,335 vehicles in the first quarter of 2020, a decrease of about 7 percent compared to a year ago. The industry experienced significant declines in March due to the outbreak of COVID-19.

“In this uncertain and challenging time, GM and our strong network of dealers are here to help, offering concierge service, providing courtesy transportation to customers in need and offering home delivery where permissible,” said Kurt McNeil, U.S. vice president, Sales Operations.

In many areas with stay-at-home orders, dealer service operations are considered essential and can remain open to address crucial vehicle needs for essential service providers like first responders, healthcare workers and food supply and delivery workers.

Safety remains the company’s top priority. “Customers who need to purchase a new vehicle can use GM’s Shop. Click. Drive. program, which allows them to browse inventory, choose a vehicle, customize their payment and schedule delivery at home where available,” said McNeil.

To further assist, GM has enabled OnStar Crisis Assist services for all connected vehicle owners, as well as complimentary in-vehicle data for all Wi-Fi-equipped vehicles.

Inventory at the end of the first quarter was 668,443 units, down about 18 percent from a year ago.

For full details on how GM is responding to the rapidly changing COVID-19 crisis, visit [gm.com/coronavirus](http://gm.com/coronavirus).

**General Motors Co. (NYSE: GM)** is a global company committed to delivering safer, better and more sustainable ways for people to get around. General Motors, its subsidiaries and its joint venture entities sell vehicles under the [Chevrolet](#), [Buick](#), [GMC](#), [Cadillac](#), [Holden](#), [Baojun](#) and [Wuling](#) brands. More information on the company and its subsidiaries, including [OnStar](#), a global leader in vehicle safety and security services, and [Maven](#), its personal mobility brand, and [Cruise](#), its autonomous vehicle ride-sharing company, can be found at <http://www.gm.com>.

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