GM Global Sales: January - June 2017

|  | Quarter 2 |  |  | Calendar Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Sales | YOY Change | Pct Change | Total Sales | YOY Change | Pct Change |
| GM North America | 878,862 | $(31,029)$ | (3.4\%) | 1,694,550 | $(14,294)$ | (0.8\%) |
| GM Europe | 303,783 | $(28,840)$ | (8.7\%) | 623,743 | $(23,046)$ | (3.6\%) |
| GM South America | 160,450 | 24,337 | 17.9\% | 308,099 | 38,770 | 14.4\% |
| GM International | 147,194 | $(25,273)$ | (14.7\%) | 293,818 | $(34,226)$ | (10.4\%) |
| China | 852,386 | 13,234 | 1.6\% | 1,765,828 | $(49,383)$ | (2.7\%) |
| Total | 2,342,675 | $(47,571)$ | (2.0\%) | 4,686,038 | $(82,179)$ | (1.7\%) |
|  |  | Quarter 2 |  | Calendar Year-to-Date |  |  |
| Sales by Brand | Total Sales | YOY <br> Change | Pct Change | Total Sales | YOY <br> Change | Pct Change |
| Chevrolet | 988,860 | $(28,161)$ | (2.8\%) | 1,912,645 | $(20,084)$ | (1.0\%) |
| Buick | 341,570 | 8,448 | 2.5\% | 646,020 | $(29,961)$ | (4.4\%) |
| GMC | 165,801 | 15 | 0.0\% | 325,626 | 12,716 | 4.1\% |
| Cadillac | 85,577 | 17,412 | 25.5\% | 164,031 | 33,311 | 25.5\% |
| Opel/Vauxhall | 293,733 | $(30,079)$ | (9.3\%) | 608,684 | $(22,220)$ | (3.5\%) |
| Holden | 25,240 | $(3,442)$ | (12.0\%) | 49,245 | $(4,986)$ | (9.2\%) |
| Baojun | 187,779 | 74,398 | 65.6\% | 391,398 | 62,380 | 19.0\% |
| Wuling | 240,741 | $(86,665)$ | (26.5\%) | 564,465 | $(111,360)$ | (16.5\%) |
| All Others | 13,374 | 503 | 3.9\% | 23,924 | $(1,975)$ | (7.6\%) |

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations.

