## GENERAL MOTORS

## SECOND QUARTER 2019 GLOBAL SALES

|                  | Quarter 2   |            |            | Calendar Year-t       | Calendar Year-to-Date |  |  |
|------------------|-------------|------------|------------|-----------------------|-----------------------|--|--|
| Region           | Total Sales | YOY Change | Pct Change | Total Sales YOY Chang | je Pct Change         |  |  |
| GM North America | 875,508     | (36,068)   | (4.0%)     | 1,650,552 (88,4       | <b>57)</b> (5.1%)     |  |  |
| GM Europe        | 1,109       | (98)       | (8.1%)     | 1,937 (:              | <b>38)</b> (1.9%)     |  |  |
| GM International | 146,569     | 15,073     | 11.5%      | 279,286 32,50         | 53 13.2%              |  |  |
| China            | 753,926     | (104,418)  | (12.2%)    | 1,567,899 (276,49     | <b>97)</b> (15.0%)    |  |  |
| GM South America | 162,514     | (1,245)    | (0.8%)     | 317,989 (13,4!        | <b>59)</b> (4.1%)     |  |  |
| Total            | 1,939,626   | (126,756)  | (6.1%)     | 3,817,663 (345,88     | <b>38)</b> (8.3%)     |  |  |

|                | Quarter 2   |            |            | Cale        | Calendar Year-to-Date |            |  |
|----------------|-------------|------------|------------|-------------|-----------------------|------------|--|
| Sales by Brand | Total Sales | YOY Change | Pct Change | Total Sales | YOY Change            | Pct Change |  |
| Chevrolet      | 981,092     | (52,842)   | (5.1%)     | 1,890,395   | (101,093)             | (5.1%)     |  |
| Buick          | 259,002     | (30,386)   | (10.5%)    | 540,348     | (81,361)              | (13.1%)    |  |
| GMC            | 182,558     | 9,704      | 5.6%       | 331,459     | 3,377                 | 1.0%       |  |
| Cadillac       | 111,422     | 17,259     | 18.3%      | 196,739     | 6,253                 | 3.3%       |  |
| Holden         | 15,644      | (4,636)    | (22.9%)    | 30,389      | (8,635)               | (22.1%)    |  |
| Baojun         | 135,793     | (63,193)   | (31.8%)    | 305,173     | (137,894)             | (31.1%)    |  |
| Wuling         | 250,992     | (1,321)    | (0.5%)     | 517,150     | (23,682)              | (4.4%)     |  |
| All Others     | 3,123       | (1,341)    | (30.0%)    | 6,010       | (2,853)               | (32.2%)    |  |
| Total          | 1,939,626   | (126,756)  | (6.1%)     | 3,817,663   | (345,888)             | (8.3%)     |  |

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations.