# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, DC 20549-1004 

## FORM 8-K

## CURRENT REPORT <br> PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) December 1, 2009

## GENERAL MOTORS COMPANY

(Exact Name of Company as Specified in its Charter)

333-160471
(Commission File Number)

DELAWARE
(State or other jurisdiction of incorporation)
(313) 556-5000
(Company's telephone number, including area code)

## Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the company under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 8.01 Other Events

## Table of Contents

## ITEM 8.01 Other Events

On December 1, 2009, General Motors Company (GM) issued a news release announcing November sales. The release and charts are attached as Exhibit 99.1 .

## EXHIBIT

| Exhibit | Description |
| :--- | :--- |
| Exhibit 991 | Method of Filing |

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS COMPANY (Company)

By: $\qquad$
Nick S. Cyprus
Vice President, Controller and Chief Accounting Officer

General Motors
GM Communications
Detroit, Mich., USA

## News

media.gm.com
For Release: 1:45 p.m. ET
December 1, 2009

## GM Reports 151,427 Total Sales in November

 Retail Sales for Buick, Cadillac, Chevrolet and GMC Up 10 PercentDETROIT - GM dealers in the U.S. delivered 151,427 vehicles in November. While this represents a decline of 2 percent compared with November 2008, GM retail sales were up 1 percent for the month. Total sales for Chevrolet, Buick, GMC and Cadillac were up 6 percent vs. the prior year. Retail sales for these brands were up 10 percent vs. the prior year, and currently represent 94 percent of GM's retail sales performance.
"Consumer interest in our launch vehicles remains solid," said Susan Docherty, GM vice president, U.S. Sales. "We're working to strengthen our Chevrolet, Buick, GMC and Cadillac brands by providing cars, crossovers and trucks with the sales and service experience that our customers deserve. We have more to do, but we're committed to earning consideration and future sales by delivering great products in every segment."

## November quick facts:

- Combined retail sales of Buick, Cadillac, Chevrolet and GMC represented 94 percent of GM retail sales, up from 86 percent in November 2008
- Total GM retail sales increased 1 percent when compared with the prior year
- Retail sales for Buick, Cadillac, Chevrolet and GMC increased 10 percent for the month compared with November 2008
- Retail sales of our six launch vehicles comprised 22 percent of total GM retail sales, more than one out of five retail sales, and volume was 6 percent higher than last month
- Retail sales of Buick, Cadillac, Chevrolet and GMC Crossover launch vehicles were up 140 percent vs. a year ago compared with the vehicles they replace
- Combined retail sales of crossovers and cars were 60 percent of GM retail sales for the month, compared with 46 percent in November $2008-$ the eighth month at this level in 2009
- Total sales for GM full-size pickup trucks were down 24 percent for the month, compared to November 2008
- Fleet sales declined 9 percent vs. November 2008


## MORE

## Chevrolet key facts:

- Chevrolet retail sales were up 10 percent for the month compared with a year ago - the second consecutive monthly retail sales gain
- Chevrolet passenger car retail sales were up 41 percent vs. November 2008, led by Aveo (up 94 percent), and Malibu (up 34 percent)
- Traverse retail sales were up 154 percent compared with November 2008
- Equinox retail sales were up 247 percent compared with last year, and up 27 percent calendar year-to-date
- Camaro retail sales were 6,827 - the sixth consecutive month above 6,000 and higher than Ford Mustang


## Buick key facts:

- Buick retail sales were up 33 percent compared with a year ago
- LaCrosse retail sales were up 238 percent compared with November 2008
- Enclave retail sales were up 33 percent compared with November 2008


## GMC key facts:

- GMC retail sales were up 6 percent vs. November 2008
- Terrain retail sales of 3,514 were 418 percent higher compared with last year for the vehicle it replaces (Pontiac Torrent)
- Acadia retail sales were up 17 percent compared with November 2008


## Cadillac key facts:

- Cadillac retail sales were up 2 percent and total sales were up 10 percent compared with November 2008-the second consecutive month of retail and total sales gains
- SRX retail sales were 361 percent higher vs. the prior year
- SRX retail sales are up 5 percent calendar year-to-date through November


## Other Brands Sold 11,755 Total Vehicles in November

As a percent of total GM sales, these brands represented 8 percent of sales, compared with 15 percent in November 2008.

## MORE

## Management Discussion of November Sales Results

"We continue to be encouraged by the latest information which shows the U.S. economy strengthening," said Mike DiGiovanni, executive director, Global Market and Industry Analysis. "For example, we estimate that housing starts will probably rise to about 600,000 to 650,000 by the end of 2010, which will have a positive effect on the economy and will also help support improvement in light-duty pickup truck sales."

## U.S. Economy

- Credit spread has returned to normal levels. However, consumer credit continues to contract - reflecting both weak credit demand and cautious bank lending
- Consumer confidence fell slightly in November, but remains much improved from the trough in February
- Manufacturing sector is increasing output due to depleted current inventories
- Job losses continue to slow, however employment levels continue to be a concern
- Housing starts, new and existing home sales, and home prices are beginning to stabilize


## U. S. Auto Industry

- The U.S. November 2009 SAAR is estimated to be slightly higher than October - approximately 11.0 million (total industry estimate)
- Industry inventory levels are anticipated to increase moderately through Q4 to support modestly rising industry sales

MORE

## GM North America Production



About General Motors: General Motors, one of the world's largest automakers, traces its roots back to 1908. With its global headquarters in Detroit, GM employs 209,000 people in every major region of the world and does business in some 140 countries. GM and its strategic partners produce cars and trucks in 34 countries, and sell and service these vehicles through the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, Opel, Vauxhall and Wuling. GM's largest national market is the United States, followed by China, Brazil, the United Kingdom, Canada, Russia and Germany. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. General Motors acquired operations from General Motors Corporation on July 10, 2009, and references to prior periods in this and other press materials refer to operations of the old General Motors Corporation. More information on the new General Motors can be found at www.gm.com.

## CONTACT(S):

Tom Henderson
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313-410-2704 cell

| *S/D Curr: 23 | November |  |  |  | $\begin{gathered} \hline \text { (Calendar Year-to-Date) } \\ \text { January - November } \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| *S/D Prev: 25 | 2009 | 2008 | $\begin{aligned} & \text { \% Chg } \\ & \text { Volume } \end{aligned}$ | $\begin{gathered} \hline \text { \% Chg per } \\ \hline \end{gathered}$ | 2009 | 2008 | \% Chg Volume |
| Vehicle Total | 151,427 | 154,877 | -2.2 | 6.3 | 1,875,981 | 2,758,705 | -32.0 |
| Core Brand Total | 139,672 | 132,301 | 5.6 | 14.8 | 1,621,982 | 2,286,865 | -29.1 |
| Non-Core Brand Total | 11,755 | 22,576 | -47.9 | -43.4 | 253,999 | 471,840 | -46.2 |
| Light Vehicle Total | 150,676 | 153,404 | -1.8 | 6.8 | 1,864,211 | 2,734,789 | -31.8 |
| Car Total | 58,036 | 58,786 | -1.3 | 7.3 | 794,853 | 1,169,975 | -32.1 |
| Light Truck Total | 92,640 | 94,618 | -2.1 | 6.4 | 1,069,358 | 1,564,814 | -31.7 |
| Truck Total ** | 93,391 | 96,091 | -2.8 | 5.6 | 1,081,128 | 1,588,730 | -32.0 |

GM Vehicle Deliveries by Marketing Division

|  | 2009 | 2008 | \% Chg Volume | $\begin{gathered} \% \text { Chg per } \\ \text { S/D } \end{gathered}$ | 2009 | 2008 | $\begin{gathered} \text { \% Chg } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Buick Total | 8,627 | 7,516 | 14.8 | 24.8 | 90,069 | 128,288 | -29.8 |
| Cadillac Total | 9,721 | 8,815 | 10.3 | 19.9 | 94,347 | 147,924 | -36.2 |
| Chevrolet Total | 100,023 | 95,756 | 4.5 | 13.5 | 1,209,007 | 1,663,440 | -27.3 |
| GMC Total | 21,301 | 20,214 | 5.4 | 14.5 | 228,559 | 347,213 | -34.2 |
| Core Brand Total | 139,672 | 132,301 | 5.6 | 14.8 | 1,621,982 | 2,286,865 | -29.1 |
| HUMMER Total | 221 | 1,454 | -84.8 | -83.5 | 8,721 | 25,315 | -65.6 |
| Pontiac Total | 7,426 | 12,140 | -38.8 | -33.5 | 169,890 | 250,902 | -32.3 |
| Saab Total | 371 | 852 | -56.5 | -52.7 | 7,812 | 20,189 | -61.3 |
| Saturn Total | 3,737 | 8,130 | -54.0 | -50.0 | 67,576 | 175,434 | -61.5 |
| Non-Core Brand Total | 11,755 | 22,576 | -47.9 | -43.4 | 253,999 | 471,840 | -46.2 |
| GM Vehicle Total | 151,427 | 154,877 | -2.2 | 6.3 | 1,875,981 | 2,758,705 | -32.0 |

GM Car Deliveries by Marketing Division

|  | 2009 | 2008 | $\begin{aligned} & \hline \text { \% Chg } \\ & \text { Volume } \end{aligned}$ | $\begin{array}{r} \hline \text { \% Chg per } \\ \text { S/D } \end{array}$ | 2009 | 2008 | \% Chg Volume |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Buick Total | 5,571 | 5,220 | 6.7 | 16.0 | 52,322 | 86,201 | -39.3 |
| Cadillac Total | 4,447 | 4,879 | -8.9 | -0.9 | 56,487 | 98,079 | -42.4 |
| Chevrolet Total | 38,631 | 33,055 | 16.9 | 27.0 | 492,362 | 660,322 | -25.4 |
| Car Core Brand Total | 48,649 | 43,154 | 12.7 | 22.5 | 601,171 | 844,602 | -28.8 |
| Pontiac Total | 7,300 | 11,383 | -35.9 | -30.3 | 160,497 | 232,278 | -30.9 |
| Saab Total | 293 | 717 | -59.1 | -55.6 | 5,676 | 16,904 | -66.4 |
| Saturn Total | 1,794 | 3,532 | -49.2 | -44.8 | 27,509 | 76,191 | -63.9 |
| Car Non-Core Brand Total | 9,387 | 15,632 | -40.0 | -34.7 | 193,682 | 325,373 | -40.5 |
| GM Car Total | 58,036 | 58,786 | -1.3 | 7.3 | 794,853 | 1,169,975 | -32.1 |

GM Light Truck Deliveries by Marketing Division

|  | 2009 | 2008 | $\% \mathrm{Chg}$ Volume | $\begin{array}{r} \% \mathrm{Chg} \text { per } \\ \mathrm{S} / \mathrm{D} \\ \hline \end{array}$ | 2009 | 2008 | \% Chg Volum |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Buick Total | 3,056 | 2,296 | 33.1 | 44.7 | 37,747 | 42,087 | -10.3 |
| Cadillac Total | 5,274 | 3,936 | 34.0 | 45.6 | 37,860 | 49,845 | -24.0 |
| Chevrolet Total | 61,032 | 62,040 | -1.6 | 6.9 | 711,121 | 993,464 | -28.4 |
| GMC Total | 20,910 | 19,402 | 7.8 | 17.1 | 222,313 | 332,951 | -33.2 |
| Truck Core Brand Total | 90,272 | 87,674 | 3.0 | 11.9 | 1,009,041 | 1,418,347 | -28.9 |
| HUMMER Total | 221 | 1,454 | -84.8 | -83.5 | 8,721 | 25,315 | -65.6 |
| Pontiac Total | 126 | 757 | -83.4 | -81.9 | 9,393 | 18,624 | -49.6 |
| Saab Total | 78 | 135 | -42.2 | -37.2 | 2,136 | 3,285 | -35.0 |
| Saturn Total | 1,943 | 4,598 | -57.7 | -54.1 | 40,067 | 99,243 | -59.6 |
| Truck Non-Core Brand Total | 2,368 | 6,944 | -65.9 | -62.9 | 60,317 | 146,467 | -58.8 |
| GM Light Truck Total | 92,640 | 94,618 | -2.1 | 6.4 | 1,069,358 | 1,564,814 | -31.7 |

[^0]GM Car Deliveries - (United States)
November 2009


Global Market and Industry Analysis - Sales Reporting and Data Management

## GM Truck Deliveries - (United States)

November 2009

|  | November |  |  |  | (Calendar Year-to-Date) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | $\begin{aligned} & \text { \% Chg } \\ & \text { Volum } \end{aligned}$ | $\begin{gathered} \hline \text { Chg per } \\ \text { S/D } \end{gathered}$ | 2009 | 2008 | $\begin{aligned} & \begin{array}{c} \text { \% Chg } \\ \text { Volume } \end{array} \end{aligned}$ |
| Selling Days (S/D) | $23 \quad 25$ |  |  |  |  |  |  |
| Enclave | 3,056 | 2,288 | 33.6 | 45.2 | 37,701 | 41,416 | -9.0 |
| Rainier |  | 1 | ***.* | ***.* | 4 | 115 | -96.5 |
| Rendezvous | 0 | 1 | ***.* | ***.* | 9 | 24 | -62.5 |
| Terraza | 0 | 6 | ***.* | ***.* | 33 | 532 | -93.8 |
| Buick Total | 3,056 | 2,296 | 33.1 | 44.7 | 37,747 | 42,087 | -10.3 |
| Escalade | 1,618 | 1,870 | -13.5 | -6.0 | 14,736 | 21,145 | -30.3 |
| Escalade ESV | 507 | 752 | -32.6 | -26.7 | 5,713 | 9,828 | -41.9 |
| Escalade EXT | 145 | 338 | -57.1 | -53.4 | 2,160 | 4,117 | -47.5 |
| SRX | 3,004 | 976 | 207.8 | 234.6 | 15,251 | 14,755 | 3.4 |
| Cadillac Total | 5,274 | 3,936 | 34.0 | 45.6 | 37,860 | 49,845 | -24.0 |
| Chevy C/T Series | 0 | 9 | ***.* | ***.* | 36 | 329 | -89.1 |
| Chevy W Series | 41 | 60 | -31.7 | -25.7 | 648 | 1,458 | -55.6 |
| Colorado | 1,316 | 2,503 | -47.4 | -42.9 | 30,614 | 49,899 | -38.6 |
| Equinox | 9,587 | 2,570 | 273.0 | 305.5 | 73,437 | 61,700 | 19.0 |
| Express | 3,489 | 7,909 | -55.9 | -52.0 | 49,140 | 80,731 | -39.1 |
| HHR | 4,720 | 3,421 | 38.0 | 50.0 | 67,402 | 89,184 | -24.4 |
| Kodiak 4/5 Series | 303 | 499 | -39.3 | -34.0 | 3,965 | 6,442 | -38.5 |
| Kodiak 6/7/8 Series | 16 | 93 | -82.8 | -81.3 | 875 | 1,425 | -38.6 |
| Suburban (Chevy) | 4,678 | 3,882 | 20.5 | 31.0 | 36,350 | 48,003 | -24.3 |
| Tahoe | 6,528 | 4,149 | 57.3 | 71.0 | 63,971 | 85,161 | -24.9 |
| TrailBlazer | 165 | 2,556 | -93.5 | -93.0 | 8,715 | 70,791 | -87.7 |
| Traverse | 7,054 | 2,936 | 140.3 | 161.2 | 82,210 | 4,521 | ***.* |
| Uplander | 21 | 584 | -96.4 | -96.1 | 1,727 | 39,943 | -95.7 |
| Avalanche | 1,373 | 1,996 | -31.2 | -25.2 | 14,312 | 31,806 | -55.0 |
| Silverado-C/K Pickup | 22,101 | 29,534 | -25.2 | -18.7 | 283,243 | 431,725 | -34.4 |
| Chevrolet Fullsize Pickups | 23,474 | 31,530 | -25.6 | -19.1 | 297,555 | 463,531 | -35.8 |
| Chevrolet Total | 61,392 | 62,701 | -2.1 | 6.4 | 716,645 | 1,003,118 | -28.6 |
| Acadia | 3,877 | 2,640 | 46.9 | 59.6 | 47,834 | 62,729 | -23.7 |
| Canyon | 452 | 627 | -27.9 | -21.6 | 9,481 | 13,531 | -29.9 |
| Envoy | 81 | 852 | -90.5 | -89.7 | 4,757 | 22,716 | -79.1 |
| GMC C/T Series | 18 | 82 | -78.0 | -76.1 | 437 | 511 | -14.5 |
| GMC W Series | 105 | 139 | -24.5 | -17.9 | 1,591 | 2,368 | -32.8 |
| Savana | 650 | 807 | -19.5 | -12.5 | 11,118 | 21,140 | -47.4 |
| Sierra | 8,371 | 10,497 | -20.3 | -13.3 | 99,698 | 155,564 | -35.9 |
| Terrain | 3,683 | 0 | ***.* | ***.* | 8,486 | 0 | ***.* |
| Topkick 4/5 Series | 139 | 317 | -56.2 | -52.3 | 2,511 | 7,450 | -66.3 |
| Topkick 6/7/8 Series | 129 | 274 | -52.9 | -48.8 | 1,707 | 3,933 | -56.6 |
| Yukon | 2,253 | 2,251 | 0.1 | 8.8 | 26,073 | 34,663 | -24.8 |
| Yukon XL | 1,543 | 1,728 | -10.7 | -2.9 | 14,866 | 22,608 | -34.2 |
| GMC Total | 21,301 | 20,214 | 5.4 | 14.5 | 228,559 | 347,213 | -34.2 |
| Core Brand Total | 91,023 | 89,147 | 2.1 | 11.0 | 1,020,811 | 1,442,263 | -29.2 |
| HUMMER H1 | 0 | 0 | ***.* | ***.* | 0 | 17 | ***.* |
| HUMMER H2 | 40 | 233 | -82.8 | -81.3 | 1,469 | 5,721 | -74.3 |
| HUMMER H3 | 120 | 1,048 | -88.5 | -87.6 | 5,288 | 19,152 | -72.4 |
| HUMMER H3T | 61 | $\begin{array}{r} 173 \\ 1,454 \end{array}$ | -64.7 | -61.7 | 1,964 | 425 | 362.1 |
| HUMMER Total | 221 |  | -84.8 | -83.5 | 8,721 | 25,315 | -65.6 |
| Montana SV6 | 0 | 0 | ***.* | ***.* | 0 | 64 | ***.* |
| Torrent | 126 | 757 | -83.4 | -81.9 | 9,393 | 18,560 | -49.4 |
| Pontiac Total | 126 | 757 | -83.4 | -81.9 | 9,393 | 18,624 | -49.6 |
| 9-7X | 78 | 135 | -42.2 | -37.2 | 2,136 | 3,285 | -35.0 |
| Saab Total | 78 | 135 | -42.2 | -37.2 | 2,136 | 3,285 | -35.0 |
| Outlook | 581 | 1,221 | -52.4 | -48.3 | 12,621 | 23,986 | -47.4 |
| Relay | 0 | 1 | ***.* | ***.* | 12 | 160 | -92.5 |
| VUE | 1,362 | 3,376 | -59.7 | -56.1 | 27,434 | 75,097 | -63.5 |
| Saturn Total | 1,943 | 4,598 | -57.7 | -54.1 | 40,067 | 99,243 | -59.6 |
| Non-Core Brand Total | 2,368 | 6,944 | -65.9 | -62.9 | 60,317 | 146,467 | -58.8 |
| GM Truck Total | 93,391 | 96,091 | -2.8 | 5.6 | 1,081,128 | 1,588,730 | -32.0 |


| Units 000s |  |  |  | GMIO $^{2}$ | Total Worldwide | Memo: Joint Venture |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | GMNA |  |  |  |  |  |  | $\mathrm{GMIO}^{2}$ |
|  | Car ${ }^{1}$ | Truck ${ }^{1}$ | Total |  |  | Car ${ }^{1}$ GMNA ${ }^{\text {Truck }}{ }^{1}$ |  |  |
|  |  |  |  |  |  |  |  |  |
| 2009 Q4 \# * | 239 | 381 | 620 | 1,166 | 1,786 | 0 | 49 | 449 |
| O/(U) prior |  |  |  |  |  |  |  |  |
| forecast | 0 | 0 | 0 | 92 | 92 | 0 | 0 | 89 |
|  |  |  |  |  |  |  |  |  |
| 2010 Q1 \# | 237 | 413 | 650 | 1,256 | 1,906 | 0 | 57 | 511 |
| O/(U) prior |  |  |  |  |  |  |  |  |
| forecast | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |


| Units 000s |  | GMNA |  |  | GMIO $^{2}$ | TotalWorldwide | GMNA |  | GMIO $^{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathrm{Car}^{1}$ | Truck ${ }^{1}$ | Total |  |  | Car ${ }^{1}$ | Truck ${ }^{1}$ |  |
|  |  |  |  |  |  |  |  |  |  |
| 1st Qtr. |  | 591 | 860 | 1,451 | 695 | 2,146 | 19 | 24 | NA |
| 2nd Qtr. |  | 543 | 837 | 1,380 | 706 | 2,086 | 19 | 24 | NA |
| 3rd Qtr. |  | 492 | 753 | 1,245 | 648 | 1,893 | 20 | 17 | NA |
| 4th Qtr. |  | 558 | 827 | 1,385 | 736 | 2,121 | 16 | 20 | NA |
|  | CY | 2,184 | 3,277 | 5,461 | 2,785 | 8,246 | 74 | 85 | NA |
| 2004 |  |  |  |  |  |  |  |  |  |
| 1st Qtr. |  | 525 | 820 | 1,345 | 928 | 2,273 | 19 | 19 | 247 |
| 2nd Qtr. |  | 543 | 846 | 1,389 | 1,012 | 2,401 | 18 | 48 | 284 |
| 3rd Qtr. |  | 463 | 746 | 1,209 | 910 | 2,119 | 16 | 43 | 261 |
| 4th Qtr. |  | 466 | 811 | 1,277 | 1,028 | 2,305 | 17 | 47 | 324 |
|  | CY | 1,997 | 3,223 | 5,220 | 3,878 | 9,098 | 70 | 158 | 1,116 |
| 2005 |  |  |  |  |  |  |  |  |  |
| 1st Qtr. |  | 470 | 712 | 1,182 | 1,022 | 2,204 | 16 | 51 | 286 |
| 2nd Qtr. |  | 458 | 789 | 1,247 | 1,094 | 2,341 | 17 | 49 | 337 |
| 3rd Qtr. |  | 423 | 723 | 1,146 | 1,028 | 2,174 | 15 | 50 | 199 |
| 4th Qtr. |  | 483 | 798 | 1,281 | 1,051 | 2,332 | 14 | 68 | 197 |
|  | CY | 1,834 | 3,022 | 4,856 | 4,195 | 9,051 | 62 | 218 | 1,019 |
| 2006 |  |  |  |  |  |  |  |  |  |
| 1st Qtr. |  | 496 | 759 | 1,255 | 1,160 | 2,415 | 18 | 50 | 246 |
| 2nd Qtr. |  | 462 | 775 | 1,237 | 1,183 | 2,420 | 17 | 58 | 258 |
| 3rd Qtr. |  | 417 | 633 | 1,050 | 1,022 | 2,072 | 12 | 48 | 202 |
| 4th Qtr. |  | 446 | 661 | 1,107 | 1,167 | 2,274 | 11 | 43 | 260 |
|  | CY | 1,821 | 2,828 | 4,649 | 4,532 | 9,181 | 58 | 199 | 966 |
| 2007 |  |  |  |  |  |  |  |  |  |
| 1st Qtr. |  | 399 | 664 | 1,063 | 1,277 | 2,340 | 15 | 35 | 287 |
| 2nd Qtr. |  | 402 | 740 | 1,142 | 1,268 | 2,410 | 12 | 42 | 264 |
| 3rd Qtr. |  | 367 | 653 | 1,020 | 1,136 | 2,156 | 11 | 39 | 252 |
| 4th Qtr. |  | 358 | 684 | 1,042 | 1,337 | 2,380 | 11 | 45 | 323 |
|  | CY | 1,526 | 2,741 | 4,267 | 5,019 | 9,286 | 49 | 161 | 1,126 |
| 2008 |  |  |  |  |  |  |  |  |  |
| 1st Qtr. |  | 360 | 525 | 885 | 1,348 | 2,233 | 12 | 42 | 336 |
| 2 nd Qtr. |  | 382 | 452 | 834 | 1,390 | 2,224 | 20 | 36 | 320 |
| 3rd Qtr. |  | 436 | 479 | 915 | 1,124 | 2,039 | 21 | 29 | 265 |
| 4th Qtr. |  | 365 | 450 | 815 | 833 | 1,648 | 17 | 12 | 261 |
|  | CY | 1,543 | 1,906 | 3,449 | 4,695 | 8,144 | 70 | 119 | 1,182 |
| 2009 |  |  |  |  |  |  |  |  |  |
| 1st Qtr. |  | 116 | 255 | 371 | 959 | 1,330 | 11 | 8 | 363 |
| 2nd Qtr. |  | 170 | 225 | 395 | 1,143 | 1,538 | 11 | 17 | 474 |
| 3rd Qtr. |  | 205 | 326 | 531 | 1,166 | 1,697 | 7 | 31 | 480 |
| 4th Qtr. \# |  | 239 | 381 | 620 | 1,166 | 1,786 | 0 | 49 | 449 |
|  | CY | 730 | 1,187 | 1,917 | 4,434 | 6,351 | 29 | 105 | 1,766 |
| 2010 |  |  |  |  |  |  |  |  |  |
| 1st Qtr. \# |  | 237 | 413 | 650 | 1,256 | 1,906 | 0 | 57 | 511 |

* Variance reported only if current production estimate differs from prior production estimate by 5 K units or more
\# Denotes estimate
All Numbers may vary due to rounding to operations of the old General Motors Corporation
This report is governed by the Terms and Conditions on the GM Investor Information website: http://www.gm.com/corporate/investor_information/terms.jsp
GMNA includes joint venture production - HUMMER and CAMI units included in GMNA Truck and production historically classified as joint venture
production - NUMMI units included in GMNA car
GMIO includes GM-AvtoVAZ, SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) joint venture production beginning in Q1 2004 (Starting in Q3 2005, GMIO joint venture production does not include GMDAT); and GM Egypt, Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM joint ventures.
GMIO excludes SAAB production in Q1 2010 estimate


[^0]:    ${ }^{*}$ Twenty-three selling days (S/D) for the November period this year and twenty-five for last year.
    **Effective August 2007, GM includes GMC \& Chevrolet dealer deliveries of commercial vehicles distributed by American Isuzu Motors, Inc.

