

Sales by Brand

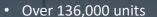


- Over 48,000 units, up 20%
- Monza remained the brand's top carline, with sales up 56% to over 33,000 units
- Tracker RS sales nearly tripled
- Menlo EV sustained strong market demand



- Over 55,000 units, up 51%
- Record sales for the CT5 of nearly 26,000 units, up 120%
- Sales of the XT5 up 39% and CT4 up 34%
- LYRIQ EV received increasing popularity and continued improvement of the user experience as China's first Ultium-powered vehicle
- Product offensive comprising the GT4 coupe SUV, new CT6 and upgraded XT4 is driving Cadillac's sales momentum

BUICK





- Electra E5 secured a strong foothold in the mainstream electric SUV segment, with about 4,600 units sold since Q2 launch as Buick's first Ultium model
- Electra E4 coupe SUV followed the Electra E5, introducing enhanced styling and versatility, to build the brand's Ultium momentum





- Over 286,000 units
- Combined EV sales topped 100,000 units, with strengthened leadership in small EV segments
- Wuling Bin Guo built upon the phenomenal success of the Wuling Hong Guang MINIEV, delivering over 41,000 units
- Baojun Yep, with over 2,000 units sold in its first full month of sales, was launched as the first all-electric SUV off the Global Small Electric Vehicle (GSEV) platform

Carrying Strong Momentum into the Second Half

- GM posted 9% sales growth in Q2, including record new energy vehicle (NEV) sales of over 115,000 units for the quarter, and achieved a strong mainstream market presence led by the Buick Electra E5 and E4
- GM is on track to fulfill 20+ new and refreshed product launches in China in 2023, with over one-third being NEVs, to satisfy China's increasingly diverse consumer demand
- The global Ultium platform and the local GSEV platform will both roll out new products in the second half featuring competitive prices, forward-looking technologies and attractive styling to further differentiate GM's EV offerings
- GM is ramping up its EV manufacturing capacity in China toward more than 1 million units annually in 2025, with a third Ultium Center in Yantai in the pipeline following the opening of facilities in Shanghai and Wuhan to support the rapid rollout of locally produced Ultium-based EVs
- GM is scaling up intelligent solutions that include Super Cruise, the Virtual Cockpit System and over-the-air (OTA) upgradability for new EVs as well as products powered by traditional internal combustion engines to offer technology benefits across its portfolio



General Motors (NYSE:GM) is a global company focused on advancing an all-electric future that is inclusive and accessible to all. At the heart of this strategy is the Ultium battery platform, which will power everything from mass-market to high-performance vehicles. General Motors, its subsidiaries and its joint venture entities sell vehicles under the Chevrolet, Buick, GMC, Cadillac, Baojun and Wuling brands. More information on the company and its subsidiaries, including OnStar, a global leader in vehicle safety and security services, can be found at https://www.gm.com.

GM China's third quarter sales results will be reported on Monday, October 9.

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