



## GENERAL MOTORS

### SALES TABLES

<b>MAY</b>	<b>Total Sales</b>	<b>YOY Change</b>	<b>Retail Sales</b>	<b>YOY Change</b>
<b>Chevrolet</b>	162,950	-3.8%	126,451	0.3%
<b>GMC</b>	41,126	-5.2%	34,869	-6.9%
<b>Buick</b>	20,077	28.5%	17,360	11.5%
<b>Cadillac</b>	13,211	9.2%	12,708	9.8%
<b>Total</b>	<b>237,364</b>	<b>-1.3%</b>	<b>191,388</b>	<b>0.4%</b>

<b>2017CY</b>	<b>Total Sales</b>	<b>YOY Change</b>	<b>Retail Sales</b>	<b>YOY Change</b>
<b>Chevrolet</b>	799,040	-3.2%	613,706	-0.6%
<b>GMC</b>	221,741	4.8%	180,371	-0.4%
<b>Buick</b>	91,017	3.9%	83,437	7.7%
<b>Cadillac</b>	59,493	0.9%	52,623	1.0%
<b>Total</b>	<b>1,171,291</b>	<b>-1.0%</b>	<b>930,137</b>	<b>0.3%</b>

<b>Fleet Segment</b>	<b>Month</b>	<b>YOY Change</b>	<b>2017CY</b>	<b>CY Change</b>
<b>Share of Sales</b>	19.4	-1.4 points	20.6	-1 points

<b>Inventory</b>	<b>Units at Month-end</b>	<b>Days Supply (selling day adjusted)</b>	<b>Units at Previous Month-end</b>	<b>Days Supply (selling day adjusted)</b>
<b>All Vehicles</b>	963,448	101	935,758	100

<b>Industry Sales</b>	<b>Month (est.)</b>	<b>CYTD 2017 (est.)</b>
<b>Light Vehicle SAAR</b>	16.6M	17.0M

**GM U.S. DELIVERIES FOR MAY 2017**

	<b>MAY</b>			<b>(CALENDAR YEAR-TO-DATE)</b>		
	<b>2017</b>	<b>2016</b>	<b>%Change Volume</b>	<b>2017</b>	<b>2016</b>	<b>%Change Volume</b>
<b>Cascada</b>	610	829	-26.4	2,744	3,316	-17.2
<b>Enclave</b>	3,017	3,200	-5.7	16,036	20,657	-22.4
<b>Encore</b>	7,324	6,522	12.3	35,768	30,330	17.9
<b>Envision</b>	4,406	89	*** *	17,613	89	*** *
<b>LaCrosse</b>	3,183	1,687	88.7	10,151	12,475	-18.6
<b>Regal</b>	1,043	1,228	-15.1	5,494	8,071	-31.9
<b>Verano</b>	494	2,070	-76.1	3,211	12,694	-74.7
<b>Buick Total</b>	<b>20,077</b>	<b>15,625</b>	<b>28.5</b>	<b>91,017</b>	<b>87,632</b>	<b>3.9</b>
<b>ATS</b>	1,273	1,630	-21.9	6,024	7,884	-23.6
<b>CT6</b>	1,001	697	43.6	4,383	1,017	331.0
<b>CTS</b>	854	1,082	-21.1	4,213	6,390	-34.1
<b>ELR</b>	0	45	*** *	7	402	-98.3
<b>Escalade</b>	2,203	1,856	18.7	7,990	8,685	-8.0
<b>Escalade ESV</b>	1,344	1,087	23.6	5,670	5,372	5.5
<b>SRX</b>	6	1,774	-99.7	129	17,592	-99.3
<b>XTS</b>	5,752	2,719	111.5	24,707	3,023	717.3
<b>XTS</b>	778	1,209	-35.6	6,370	8,603	-26.0
<b>Cadillac Total</b>	<b>13,211</b>	<b>12,099</b>	<b>9.2</b>	<b>59,493</b>	<b>58,968</b>	<b>0.9</b>
<b>Bolt EV</b>	1,566	0	*** *	5,950	0	*** *
<b>Camaro</b>	7,841	5,827	34.6	31,876	31,865	0.0
<b>Caprice</b>	41	97	-57.7	213	300	-29.0
<b>Colorado</b>	9,091	9,196	-1.1	40,670	42,178	-3.6
<b>Commercial Truck</b>	602	174	246.0	3,213	4,557	-29.5
<b>Corvette</b>	2,535	2,673	-5.2	11,095	12,185	-8.9
<b>Cruze</b>	17,120	16,671	2.7	92,360	68,065	35.7
<b>Equinox</b>	20,908	21,252	-1.6	104,272	101,738	2.5
<b>Express</b>	6,815	6,588	3.4	29,085	26,762	8.7
<b>Impala</b>	3,269	5,252	-37.8	28,504	44,055	-35.3
<b>Malibu</b>	20,718	24,202	-14.4	73,087	104,187	-29.9
<b>Silverado-C/K Pickup</b>	43,804	45,035	-2.7	212,425	223,990	-5.2
<b>Sonic</b>	2,143	2,980	-28.1	11,408	20,709	-44.9
<b>Spark</b>	357	3,495	-89.8	9,197	11,732	-21.6
<b>Suburban (Chevy)</b>	3,946	3,997	-1.3	20,619	18,945	8.8
<b>SS</b>	247	228	8.3	2,026	1,359	49.1
<b>Tahoe</b>	6,567	7,430	-11.6	36,631	35,330	3.7
<b>Traverse</b>	7,389	7,230	2.2	46,178	46,335	-0.3
<b>Trax</b>	6,174	5,102	21.0	31,044	23,339	33.0
<b>Volt</b>	1,817	1,901	-4.4	9,187	7,871	16.7
<b>Chevrolet Total</b>	<b>162,950</b>	<b>169,331</b>	<b>-3.8</b>	<b>799,040</b>	<b>825,503</b>	<b>-3.2</b>
<b>Acadia</b>	8,835	6,407	37.9	48,111	31,982	50.4
<b>Canyon</b>	2,477	3,361	-26.3	12,372	13,964	-11.4
<b>Savana</b>	2,618	2,341	11.8	13,014	9,877	31.8
<b>Sierra</b>	16,200	17,642	-8.2	83,410	89,304	-6.6
<b>Terrain</b>	5,527	7,513	-26.4	36,778	38,815	-5.2
<b>Yukon</b>	2,857	3,747	-23.8	15,871	16,056	-1.2
<b>Yukon XL</b>	2,612	2,384	9.6	12,185	11,604	5.0
<b>GMC Total</b>	<b>41,126</b>	<b>43,395</b>	<b>-5.2</b>	<b>221,741</b>	<b>211,602</b>	<b>4.8</b>
<b>GM Vehicle Total*</b>	<b>237,364</b>	<b>240,450</b>	<b>-1.3</b>	<b>1,171,291</b>	<b>1,183,705</b>	<b>-1.0</b>

25 selling days for the May period this year and 24 for last year.