#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549-1004

#### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) January 15, 2014

#### **GENERAL MOTORS COMPANY**

(Exact Name of Registrant as Specified in its Charter)

**DELAWARE** (State or other jurisdiction of incorporation)

**001-34960** (Commission File Number)

**27-0756180** (I.R.S. Employer Identification No.)

**300 Renaissance Center, Detroit, Michigan** (Address of Principal Executive Offices)

**48265-3000** (Zip Code)

(313) 556-5000 (Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check t	he appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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#### ITEM 7.01 Regulation FD Disclosure

On January 15, 2014 a number of General Motors Company (GM) executives made a series of presentations at a conference hosted by Deutsche Bank to provide an update on primarily the GM automotive sector 2013 performance and accomplishments and 2014 outlook, which contains certain information not previously publicly disclosed. In connection with the presentations GM also issued a press release. The press release and presentations related thereto are attached as Exhibits 99.1 and 99.2.

#### ITEM 9.01 Financial Statements and Exhibits

(d) Exhibits.

#### **EXHIBITS**

ExhibitDescriptionMethod of FilingExhibit 99.1Press Release<br/>Dated January 15, 2014Attached as ExhibitExhibit 99.2Presentation Charts<br/>Dated January 15, 2014Attached as Exhibit

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS COMPANY

(Registrant)

/s/ THOMAS S. TIMKO

Date: January 15, 2014 By: Thomas S. Timko

Vice President, Controller and Chief Accounting Officer



Exhibit 99.1

For Release: Wednesday, Jan. 15, 2014, 7 a.m. EST

#### **GM Expects Profits to Rise in 2014 on New Vehicles**

EBIT-adjusted expected to rise modestly on strength in the U.S. and China

**DETROIT** - General Motors Co. (NYSE: GM) forecasts modest global industry growth in 2014 driven by the United States, China and Europe. Based on this outlook and the introduction of key vehicles globally, the company expects its total earnings before interest and tax (EBIT) adjusted to be modestly improved with improved underlying operating performance more than offsetting increased restructuring expense. Additionally, the company said it expects EBIT adjusted margins will be similar to last year.

"We continue to perform well in the two most important markets in the world, the U.S. and China," said GM CEO Mary Barra. "We're taking advantage of our strength in these countries to restructure and make the investments necessary to grow profitably in other parts of the world."

GM President Dan Ammann shared the outlook with investor analysts attending the Deutsche Bank 2014 Global Auto Industry Conference in Detroit.

Following 18 vehicle launches in 2013 in the U.S., the company will introduce 15 new or upgraded models in that market this year. In China, GM and its joint venture partners will introduce 17 new or upgraded models in 2014. The company also announced plans to open four additional plants in China through 2015, enabling production of up to 5 million units annually.

Vehicles being introduced in key markets globally in 2014 include the Chevrolet Silverado HD, Tahoe, Suburban, Colorado, Aveo and Sail; Cadillac ATS Coupe, CTS and Escalade; GMC Sierra HD, Yukon XL, Denali XL and Canyon.

Among key accomplishments for 2013, Ammann noted the following:

- Executed successful global vehicle launches
- · Received most initial quality awards among automakers in 2013 J.D. Power and Associates Initial Quality Study
- · Improved revenue, EBIT-adjusted and margins
- Announced GM International Operations restructuring including plans to discontinue Chevrolet's mainstream presence in Western and Eastern Europe and transition to a national sales company in Australia with its Holden brand
- Completed the acquisition of substantially all of Ally Financial's international operations
- Added to the S&P 500 index
- · Refinanced \$4.5 billion in high-cost obligations, increasing financial flexibility
- Achieved investment grade rating with Moody's Investors Service
- Monetized non-core assets including Ally and PSA ownership stakes
- The U.S. Treasury divested its ownership stake
- Announced senior leadership succession plan

"In 2014, our focus will remain on winning customers by delivering new vehicles with compelling value and outstanding quality," Ammann said. "Our ongoing work to transform our company into a formidable competitor in every market we serve will continue unabated."

**General Motors Co.** (NYSE:GM, TSX: GMM) and its partners produce vehicles in 30 countries, and the company has leadership positions in the world's largest and fastest-growing automotive markets. GM, its subsidiaries and joint venture entities sell vehicles under the Chevrolet, Cadillac, Baojun, Buick, GMC, Holden, Jiefang, Opel, Vauxhall and Wuling brands. More information on the company and its subsidiaries, including OnStar, a global leader in vehicle safety, security and information services, can be found at <a href="http://www.gm.com">http://www.gm.com</a>

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#### CONTACT:

Tom Henderson GM Financial Communications 313-410-2704 tom.e.henderson@gm.com

#### **Forward-Looking Statements**

In this press release and in related comments by our management, our use of the words "expect," "anticipate," "possible," "potential," "target," "believe," "commit," "intend," "continue," "may," "would," "could," "should," "project," "projected," "positioned" or similar expressions is intended to identify forward-looking statements that represent our current judgment about possible future events. We believe these judgments are reasonable, but these statements are not guarantees of any events or financial results, and our actual results may differ materially due to a variety of important factors. Among other items, such factors might include: our ability to realize production efficiencies and to achieve reductions in costs as a result of our restructuring initiatives and labor modifications; our ability to maintain quality control over our vehicles and avoid material vehicle recalls; our ability to maintain adequate liquidity and financing sources and an appropriate level of debt, including as required to fund our planned significant investment in new technology; the ability of our suppliers to timely deliver parts, components and systems; our ability to realize successful vehicle applications of new technology; the overall strength and stability of our markets, particularly Europe; and our ability to continue to attract new customers, particularly for our new products. GM's most recent annual report on Form 10-K and quarterly reports on Form 10-Q provides information about these and other factors, which we may revise or supplement in future reports to the SEC.



### FORWARD LOOKING STATEMENTS

In this presentation and in related comments by our management, our use of the words "expect," "anticipate," "possible," "potential," "target," "believe," "commit," "intend," "continue," "may," "would," "could," "should," "project," "projected," "positioned," "outlook" or similar expressions is intended to identify forward looking statements that represent our current judgment about possible future events. We believe these judgments are reasonable, but these statements are not quarantees of any events or financial results, and our actual results may differ materially due to a variety of important factors. Among other items, such factors may include: our ability to realize production efficiencies and to achieve reductions in costs as a result of our restructuring initiatives and labor modifications; our ability to maintain quality control over our vehicles and avoid material vehicle recalls; our ability to maintain adequate financing sources, including as required to fund our planned significant investment in new technology; our ability to successfully integrate Ally Financial's International Operations; the ability of our suppliers to timely deliver parts, components and systems; our ability to realize successful vehicle applications of new technology; overall strength and stability of our markets, particularly Europe; our ability to remain competitive in Korea and our ability to continue to attract new customers, particularly for our new products.

GM's most recent annual report on Form 10-K and quarterly reports on Form 10-Q provide information about these and other factors, which we may revise or supplement in future reports to the SEC.



### **PRIORITIES**

- Integrate and optimize our global operations
- Improve resource allocation decisions
- Drive key global initiatives
  - U.S., China, Cadillac, Europe, emerging markets, GMF
- Build a winning team... one company approach
- Deliver results



# **2013 GM UPDATE**

		Jan 2013 Outlook	Updated 2013 Outlook
Volume	<ul><li>Global industry up ~4%</li><li>Deliveries up, wholesales flat</li></ul>	<b></b>	1
Mix	Strong vehicle launches	$\Leftrightarrow$	1
Price	■ Largely due to new entries	<b></b>	1
Cost	<ul><li>Material content on new entries</li><li>Ongoing cost performance</li></ul>	<b></b>	<b></b>
EBIT-Adj.		<b></b>	1
EBIT-Adj. Margin		<b></b>	1

### **2013 ACCOMPLISHMENTS**

- Executed successful global vehicle launches
- Received most JD Power IQS awards
- Improved revenue, EBIT-Adj. and margins
- Announced GMIO restructuring plans
- Acquired Ally International Operations



# **2013 ACCOMPLISHMENTS (CONT.)**

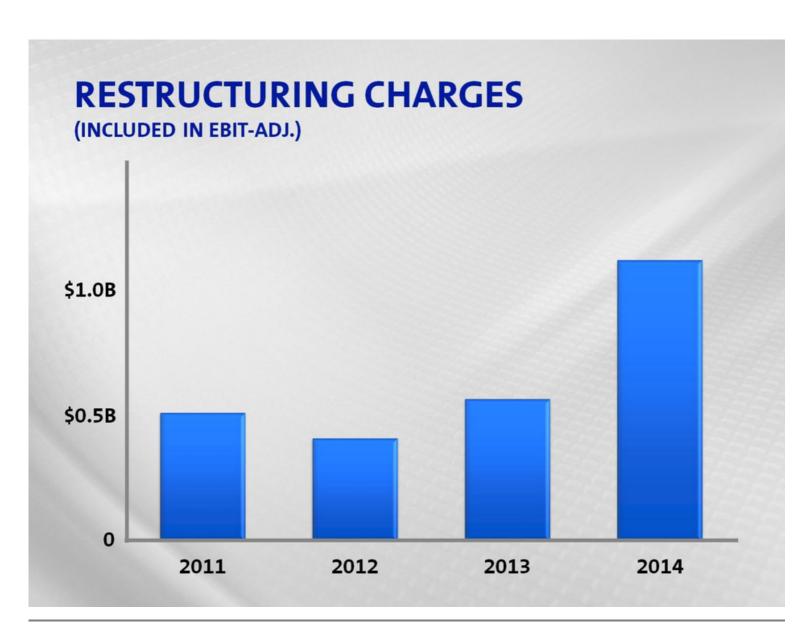
- Added to S&P 500
- Refinanced \$4.5B to increase flexibility
- Achieved Investment Grade rating
- Monetized Ally and PSA equity stakes
- UST divested its GM ownership stake
- Announced leadership succession plan



### **2014 OUTLOOK**

- Taking advantage of strength in North America and China to fund restructuring elsewhere
  - Core operating performance remains on plan
  - Significant FX challenges, partially offset with price
  - GMF earnings flat
- Total EBIT-Adj. to be modestly improved
  - Improved underlying operating performance more than offsetting increased restructuring expense
  - EBIT-Adj. margin similar to last year
- Restructuring estimated at ~\$1.1B in 2014



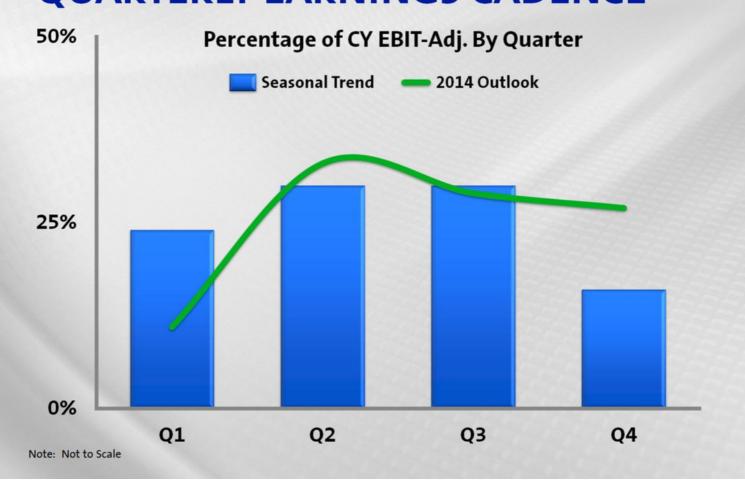


# **2014 GM OUTLOOK**

EBIT-Adj. Margin		$\Leftrightarrow$
EBIT-Adj.	<ul> <li>Improved operating performance more than offsetting increased restructuring</li> </ul>	<b></b>
Cost	<ul> <li>Restructuring/other fixed</li> <li>Material content on recent entries</li> <li>Increased FX headwinds</li> <li>Ongoing efficiency actions</li> </ul>	•
Price	<ul> <li>Full-year impact of 2013 vehicle launches</li> <li>Planned offset of FX headwinds</li> </ul>	<b></b>
Mix	■ Stable outlook	$\Rightarrow$
Volume	<ul> <li>Global industry up ~2% to 85+M units</li> <li>Market share flat to slightly up</li> </ul>	<b></b>

Represents Trend vs. 2013

# **QUARTERLY EARNINGS CADENCE**



# **2014 CAPITAL ALLOCATION**

	\$B
Capex	~7.5
Restructuring	~1.1
Remaining Ally IO Acquisition	0.7
Remaining Series A Redemption	3.9
Preferred Dividends	0.4
Common Stock Dividends	1.8

### **SUMMARY**

- Taking advantage of strength in North America and China to restructure
- Total EBIT-Adj. to be modestly improved
  - Improved underlying operating performance more than offsetting increased restructuring expense
  - EBIT-Adj. margin similar to last year
- Execution of restructuring activities key to 2015 improvement in Europe and Consolidated Operations
- Continue progress toward mid-decade targets





# CHEVROLET CORVETTE STINGRAY 2014 NORTH AMERICAN CAR OF THE YEAR



# **CADILLAC ATS**

#### 2013 NORTH AMERICAN CAR OF THE YEAR



# **CHEVROLET IMPALA**

### CONSUMER REPORTS TOP SEDAN



# **CHEVROLET SILVERADO**

CONSUMER REPORTS BEST TRUCK
2014 NORTH AMERICAN TRUCK OF THE YEAR



# **CADILLAC CTS**

## 2014 MOTOR TREND CAR OF THE YEAR



### **2013 ACCOMPLISHMENTS**

- Successful launch of new Silverado/Sierra
- Continued recognition of product excellence
- Received most JD Power IQS awards
- H2 inflection point in earnings/margin growth
- Grew retail share in all four brands



# AND MOMENTUM CONTINUES IN 2014 LED BY GREAT PRODUCTS... KEY 2014 LAUNCHES...

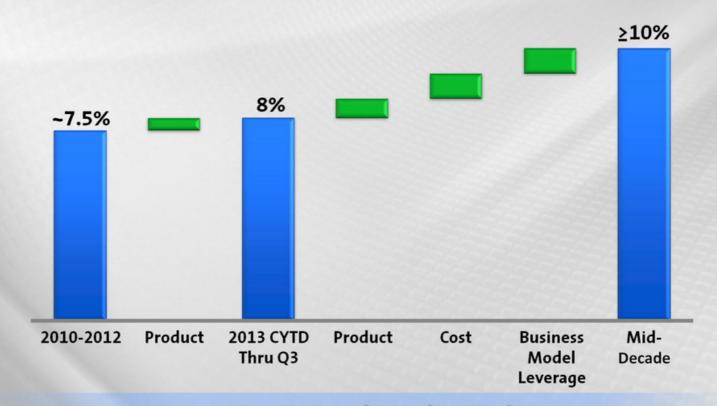


# **2014 GMNA OUTLOOK**

EBIT-Adj. Margin		1
EBIT-Adj.		1
Cost	<ul> <li>Engineering/D&amp;A/advertising/material content on new products</li> </ul>	<b></b>
Price	<ul><li>Favorable price on new vehicles</li><li>Unfavorable price on carryover vehicles</li><li>Overall favorable</li></ul>	
Mix	<ul> <li>Driven by new vehicle launches – Cadillac CTS, Corvette, Impala &amp; Full-Size Trucks</li> </ul>	<b></b>
Volume	<ul><li>U.S. industry of 16M - 16.5M units (light)</li><li>Expect modest share increase</li></ul>	<b></b>

Represents Trend vs. 2013

# **OUR PATH TO 10% EBIT MARGINS...**



WE ARE IN EXECUTION MODE...

### **SUMMARY**

- Great products/great launches in 2013
- H2 2013 critical inflection point for earnings
- 2014 represents another important step
- Key is execution...

SOLID PLAN... DEMONSTRATED EXECUTION DISCIPLINE TO DATE... MORE TO DO...



## OUTSTANDING RECENT PORTFOLIO ENTRIES









### **2013 ACCOMPLISHMENTS**

- First Opel/Vauxhall market share increase in 14 years
- Successful launch of Mokka, ADAM and Cascada
- Year-over-year revenue increase second half of 2013
- Significant year-over-year reduction of EBIT losses
- Integration of captive financial services in Europe
- Bochum vehicle plant closure advanced to end of 2014



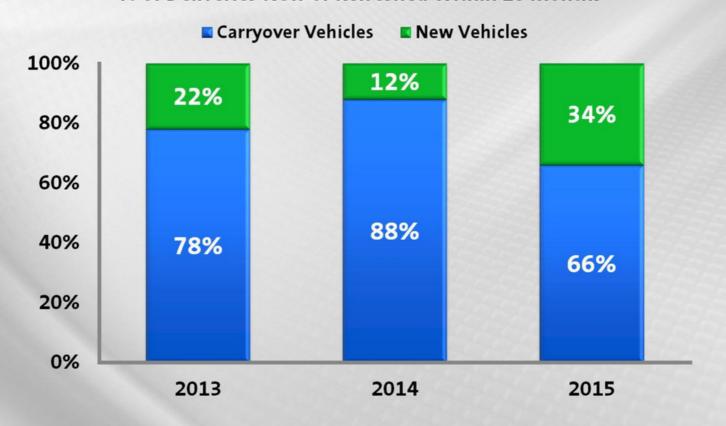
# **2014 GME OUTLOOK**

Volume	<ul><li>Expecting moderate industry recovery</li><li>Modest share increases vs. 2013</li></ul>	1
Mix	<ul><li>Favorable country mix</li><li>Continued industry downsizing trends</li></ul>	$\Leftrightarrow$
Price	<ul><li>Pressure on price remaining</li><li>FX headwinds</li></ul>	+
Cost	<ul> <li>Continued performance on material cost/core fixed cost</li> <li>Restructuring costs up</li> </ul>	**
EBIT-Adj.	<ul> <li>Integration of Russia into Europe business model</li> <li>Significant restructuring with Bochum closure</li> </ul>	+
EBIT-Adj. Margin		-

Represents Trend vs. 2013

# **2014... A TRANSITION YEAR**

% of Deliveries New or Refreshed Within 18 Months



### **LOOKING FORWARD**

#### 2015 GME Outlook

- Very strong portfolio with new key volume models
- Powertrain line-up completely renewed
- Improved manufacturing footprint with Bochum closure

#### **Mid-Decade Target**

- Full benefit of Opel/Vauxhall portfolio refresh in 2015/16 timeframe
- Tailwind from Chevrolet Europe exit
- Good progress on fixed cost, including Bochum closure benefit
- No change to breakeven objective



### **SUMMARY**

- 2013: Stabilization of market share and significant EBIT improvements y-o-y
- 2014: Transition year Stable core operating performance... adverse impacts of challenges in Russia and further restructuring
- Breakeven by mid-decade





### **2013 ACCOMPLISHMENTS**

- Continued strength in China... sold over 3 million units
- Leadership transition
  - Consolidated International Operations
  - China
- Aggressively addressed challenges but more to do
  - Chevrolet Europe and Australia



# **KEY 2014 LAUNCHES – CHINA**





# **2014 GMIO OUTLOOK**

Volume	<ul> <li>Moderate industry growth up ~3% primarily China</li> </ul>		
	<ul> <li>China volume up Consolidated Operations volume down</li> </ul>		
Mix	<ul> <li>Reduced Middle East Operations related to launches</li> </ul>		
Price	<ul> <li>Full-Size truck launch in Middle East partially offset by pressure in other markets</li> </ul>	1	
Cost	<ul> <li>Strong material performance more than offset by restructuring and other "one time" costs</li> </ul>	<b></b>	
EBIT-Adj.	<ul> <li>Primarily restructuring and other "one time" costs</li> </ul>	-	
EBIT-Adj. Margin	China flat account the control of t	-	
Margin	<ul> <li>China flat competitive pressure and launch cost</li> </ul>		

Represents Trend vs. 2013

### **2015 GMIO OUTLOOK**

- Strong China growth... modest recovery in Consolidated Operations markets
- Positive "carryover" from 2014 launches in China
- Richer mix in Consolidated Operations primarily Full-Size truck in the Middle East
- Improved China earnings volume & mix
- Improved consolidated earnings product launches and restructuring benefit



### **SUMMARY**

- 2013 was a tough year, but addressed significant restructuring needs... more to do
- Need to regain momentum in 2014 and execute restructuring
- Will be well positioned for improved performance by mid-decade
  - China growth
  - Consolidated Operations restructuring benefit





### **2013 ACCOMPLISHMENTS**

- Second consecutive profitable year driven by...
  - Product launches performing across the region...
     Brazil continued share gains
  - Continuing to address cost side... Multi-year labor agreements in Brazil and further restructuring
  - Managing thru the region volatility... FX pressures across GMSA & challenging political environments



# **CHEVROLET PRISMA**



# **CHEVROLET ONIX**





# **2014 GMSA OUTLOOK**

EBIT-Adj. Margin		<b></b>
EBIT-Adj.		<b></b>
Cost	FX and economics impact expected to continue	<b></b>
Price	Offset FX and economics	1
Mix	New portfolio volume up, legacy down	<b></b>
Volume	<ul><li>Industry expected flat or down slightly</li><li>Maintain share</li></ul>	$\Leftrightarrow$

Represents Trend vs. 2013

# **UPDATE ON MID-DECADE TARGET**

#### Right Products

- Continue to refresh portfolio
- Rationalize legacy

#### Restructure

- Manufacturing footprint
- SG&A

#### Material & Logistics

- Localization
- Optimize supply chain

#### Manage Risk

Organizational agility

...Continuing to execute our mid-decade target toward mid-single digits margins

# **SUMMARY**

- 2013... second consecutive profitable year
- Product portfolio well accepted in the market... continue refreshing with special editions
- Continue executing turnaround in 2014
- Maintaining mid-single digits margin target for mid-decade

But significant volatility risk in Venezuela and Argentina...



# **2014 GM OUTLOOK**

- Taking advantage of strength in North America and China to fund restructuring elsewhere
  - Core operating performance remains on plan
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