



## GENERAL MOTORS COMPANY

### Sales Tables

April	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	183,442	-2.3%	134,562	4.5%
GMC	47,159	-0.1%	39,387	4.6%
Buick	17,720	-2.8%	16,331	13.3%
Cadillac	11,236	-28.9%	10,376	-22.7%
Total	259,557	-3.5%	200,656	3.3%

2016CY	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	656,172	-1.2%	491,090	8.6%
GMC	168,207	0.7%	143,707	2.5%
Buick	72,007	4.8%	61,870	9.7%
Cadillac	46,869	-11.5%	40,526	-13.7%
Total	943,255	-1.0%	737,193	6.0%

Fleet Segment	Month	YOY Change	2016CY	CY Change
Share of Sales	22.7%	-5.1 points	21.8%	-5.2 points

Inventory	Units at Month-end	Days Supply (selling day adjusted)	Units at Previous Month-end	Days Supply (selling day adjusted)
All Vehicles	681,402	71	663,632	71

Industry Sales	Month (est.)	CYTD 2016 (est.)
Light Vehicle SAAR	17.6M	17.4M

### GM U.S. Deliveries for April 2016

	April			(Calendar Year-to-Date) January - April		
	2016	2015	%Change Volume	2016	2015	%Change Volume
Cascada	1,090	0	***.*	2,487	0	***.*
Enclave	4,523	4,451	1.6	17,457	17,252	1.2
Encore	6,589	5,587	17.9	23,808	19,623	21.3
LaCrosse	1,813	3,585	-49.4	10,788	13,784	-21.7
Regal	1,306	1,647	-20.7	6,843	6,029	13.5
Verano	2,399	2,954	-18.8	10,624	12,033	-11.7
<b>Buick Total</b>	<b>17,720</b>	<b>18,224</b>	<b>-2.8</b>	<b>72,007</b>	<b>68,721</b>	<b>4.8</b>
ATS	1,737	2,119	-18.0	6,254	7,943	-21.3
CT6	285	0	***.*	320	0	***.*
CTS	1,335	1,726	-22.7	5,308	6,362	-16.6
ELR	95	104	-8.7	357	415	-14.0
Escalade	1,808	1,945	-7.0	6,829	6,771	0.9
Escalade ESV	1,199	1,292	-7.2	4,285	4,365	-1.8
SRX	2,952	6,390	-53.8	15,818	18,684	-15.3
XT5	304	0	***.*	304	0	***.*
XTS	1,521	2,225	-31.6	7,394	8,434	-12.3
<b>Cadillac Total*</b>	<b>11,236</b>	<b>15,801</b>	<b>-28.9</b>	<b>46,869</b>	<b>52,976</b>	<b>-11.5</b>
Camaro	7,457	6,909	7.9	26,038	24,229	7.5
Caprice	18	147	-87.8	203	520	-61.0
City Express	1,769	574	208.2	4,383	2,439	79.7
Colorado	10,362	7,010	47.8	32,982	26,136	26.2
Corvette	3,142	3,469	-9.4	9,512	11,986	-20.6
Cruze	14,153	20,947	-32.4	51,394	81,539	-37.0
Equinox	20,607	28,856	-28.6	80,486	94,469	-14.8
Express	6,659	4,952	34.5	20,174	15,465	30.4
Impala	8,249	10,938	-24.6	38,803	38,159	1.7
Malibu	21,763	17,430	24.9	79,985	59,831	33.7
Silverado-C/K Pickup	49,990	45,978	8.7	178,955	172,672	3.6
Sonic	5,102	8,700	-41.4	17,729	20,015	-11.4
Spark	3,082	3,743	-17.7	8,237	12,847	-35.9
Suburban (Chevy)	4,269	4,139	3.1	14,948	16,015	-6.7
SS	592	299	98.0	1,131	893	26.7
Tahoe	7,549	7,903	-4.5	27,900	28,780	-3.1
Traverse	12,186	11,475	6.2	39,105	42,434	-7.8
Trax	4,510	3,451	30.7	18,237	13,137	38.8
Volt	1,983	905	119.1	5,970	2,779	114.8
<b>Chevrolet Total*</b>	<b>183,442</b>	<b>187,837</b>	<b>-2.3</b>	<b>656,172</b>	<b>664,393</b>	<b>-1.2</b>
Acadia	7,004	8,767	-20.1	25,575	29,136	-12.2
Canyon	3,026	2,432	24.4	10,603	9,584	10.6
Savana	3,412	3,438	-0.8	7,536	8,726	-13.6
Sierra	20,531	18,082	13.5	71,662	63,255	13.3
Terrain	7,344	8,792	-16.5	31,302	36,525	-14.3
Yukon	3,324	3,158	5.3	12,309	11,264	9.3
Yukon XL	2,518	2,525	-0.3	9,220	8,515	8.3
<b>GMC Total</b>	<b>47,159</b>	<b>47,194</b>	<b>-0.1</b>	<b>168,207</b>	<b>167,005</b>	<b>0.7</b>
<b>GM Vehicle Total*</b>	<b>259,557</b>	<b>269,056</b>	<b>-3.5</b>	<b>943,255</b>	<b>953,095</b>	<b>-1.0</b>

27 selling days for the April period this year and 26 for last year.

\*Totals include discontinued Escalade EXT and Captiva Sport.