## GENERALMOTORS

|  | Quarter 2 |  |  | Calendar Year-to-Date |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Total Sales | YOY Change | Pct Change | Total Sales YOY Change | Pct Change |  |
| Region | 911,576 | 32,714 | $3.7 \%$ | $1,739,009$ | 44,459 | $2.6 \%$ |
| GM North America | 977 | $(289,496)$ | $(99.7 \%)$ | 1,743 | $(599,082)$ | $(99.7 \%)$ |
| GM Europe | 291,961 | $(29,644)$ | $(9.2 \%)$ | 571,419 | $(55,157)$ | $(8.8 \%)$ |
| GM International | 858,344 | 5,958 | $0.7 \%$ | $1,844,396$ | 78,568 | $4.4 \%$ |
| China | $2,062,858$ | $(280,468)$ | $(12.0 \%)$ | $4,156,567$ | $(531,212)$ | $(11.3 \%)$ |
| Total |  |  |  |  |  |  |

## Quarter 2

| Sales by Brand | Total Sales YOY Change | Pct Change | Total Sales YOY Change | Pct Change |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Chevrolet | $1,034,986$ | 46,497 | $4.7 \%$ | $1,993,166$ | 80,770 | $4.2 \%$ |
| Buick | 289,389 | $(52,182)$ | $(15.3 \%)$ | 621,710 | $(24,312)$ | $(3.8 \%)$ |
| GMC | 172,822 | 6,966 | $4.2 \%$ | 328,050 | 2,315 | $0.7 \%$ |
| Cadillac | 94,122 | 8,510 | $9.9 \%$ | 190,446 | 26,217 | $16.0 \%$ |
| Opel/Vauxhall | 0 |  |  | 0 | $(608,235)$ | $(100.0 \%)$ |
| Holden | 20,282 | $(4,958)$ | $(19.6 \%)$ | 39,026 | $(10,219)$ | $(20.8 \%)$ |
| Baojun | 198,987 | 11,208 | $6.0 \%$ | 443,070 | 51,672 | $13.2 \%$ |
| Wuling | 248,297 | 7,556 | $3.1 \%$ | 533,301 | $(31,164)$ | $(5.5 \%)$ |
| All Others | 3,973 | $(10,528)$ | $(72.6 \%)$ | 7,798 | $(18,256)$ | $(70.1 \%)$ |

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations.

