

GM U.S. DELIVERIES FOR QUARTER 4 2018

	QUARTER 4			(CALENDAR YEAR-TO-DATE)		
	2018	2017	%Change Volume	2018	2017	%Change Volume
Cascada	743	1,070	-30.6	4,136	5,595	-26.1
Enclave	14,420	17,153	-15.9	49,647	48,564	2.2
Encore	23,326	23,272	0.2	93,073	88,035	5.7
Envision	7,535	10,582	-28.8	30,152	41,040	-26.5
LaCrosse	2,118	4,527	-53.2	15,527	20,161	-23.0
Regal	3,110	2,569	21.1	14,118	11,559	22.1
Buick Total	51,257	59,401	-13.7	206,863	219,231	-5.6
ATS	831	2,853	-70.9	10,859	13,100	-17.1
CT6	2,398	2,414	-0.7	9,668	10,542	-8.3
CTS	2,442	2,240	9.0	11,219	10,344	8.5
Escalade	9,573	11,259	-15.0	36,872	37,694	-2.2
XT4	7,573	0	*** *	7,785	0	*** *
XT5	13,582	18,472	-26.5	60,565	68,312	-11.3
XTS	5,063	5,352	-5.4	17,727	16,275	8.9
Cadillac Total	41,462	42,594	-2.7	154,702	156,440	-1.1
Blazer	27	0	*** *	27	0	*** *
Bolt EV	6,212	8,995	-30.9	18,019	23,297	-22.7
Camaro	11,135	14,213	-21.7	50,963	67,940	-25.0
Colorado	30,004	29,962	0.1	134,842	112,996	19.3
Corvette	3,910	6,188	-36.8	18,791	25,079	-25.1
Cruze	32,955	35,517	-7.2	142,617	184,751	-22.8
Equinox	98,239	77,723	26.4	332,618	290,458	14.5
Express	22,543	15,336	47.0	81,239	69,164	17.5
Impala	12,604	25,134	-49.9	56,556	75,877	-25.5
LCF	940	832	13.0	2,810	2,636	6.6
Malibu	37,084	44,695	-17.0	144,542	185,857	-22.2
Silverado	161,178	167,274	-3.6	585,581	585,864	0.0
Sonic	2,765	6,243	-55.7	20,613	30,290	-31.9
Spark	5,174	8,753	-40.9	23,602	22,589	4.5
Suburban	15,200	17,557	-13.4	60,633	56,516	7.3
Tahoe	24,679	29,852	-17.3	104,153	98,961	5.2
Traverse	39,536	34,642	14.1	146,534	123,506	18.6
Trax	22,378	19,212	16.5	89,916	79,289	13.4
Volt	5,063	5,001	1.2	18,306	20,349	-10.0
Chevrolet Total	531,985	549,691	-3.2	2,036,023	2,065,883	-1.4
Acadia	25,128	28,498	-11.8	88,621	111,276	-20.4
Canyon	8,219	8,837	-7.0	33,492	32,106	4.3
Savana	2,905	5,511	-47.3	19,684	29,679	-33.7
Sierra	67,312	63,467	6.1	219,554	217,943	0.7
Terrain	31,595	19,144	65.0	114,314	85,441	33.8
Yukon	25,366	29,596	-14.3	80,784	84,242	-4.1
GMC Total	160,525	155,053	3.5	556,449	560,687	-0.8
GM Vehicle Total*	785,229	806,739	-2.7	2,954,037	3,002,241	-1.6

77 selling days for the QUARTER 4 this year and 76 for same QUARTER last year.