

GENERAL MOTORS

**FOURTH QUARTER 2019
GLOBAL SALES**

Region	Quarter 4			Calendar Year-to-Date		
	Total Sales	YOY Change	Pct Change	Total Sales	YOY Change	Pct Change
GM North America	853,341	(64,052)	(7.0%)	3,367,374	(122,740)	(3.5%)
GM Europe	290	(668)	(69.7%)	3,590	(266)	(6.9%)
GM International	168,868	(7,974)	(4.5%)	584,520	28,033	5.0%
China	836,174	(128,540)	(13.3%)	3,093,604	(551,440)	(15.1%)
GM South America	175,669	(8,912)	(4.8%)	668,842	(21,355)	(3.1%)
Total	2,034,342	(210,146)	(9.4%)	7,717,930	(667,768)	(8.0%)

Sales by Brand	Quarter 4			Calendar Year-to-Date		
	Total Sales	YOY Change	Pct Change	Total Sales	YOY Change	Pct Change
Chevrolet	1,006,819	(99,015)	(9.0%)	3,879,031	(202,410)	(5.0%)
Buick	280,758	(42,411)	(13.1%)	1,076,695	(171,833)	(13.8%)
GMC	171,771	(14,308)	(7.7%)	671,988	890	0.1%
Cadillac	97,226	(5,661)	(5.5%)	390,458	8,337	2.2%
Holden	11,881	(7,163)	(37.6%)	55,201	(18,597)	(25.2%)
Baojun	180,196	(27,598)	(13.3%)	608,269	(231,343)	(27.6%)
Wuling	282,606	(12,349)	(4.2%)	1,024,723	(46,375)	(4.3%)
All Others	3,085	(1,641)	(34.7%)	11,565	(6,437)	(35.8%)
Total	2,034,342	(210,146)	(9.4%)	7,717,930	(667,768)	(8.0%)

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations.