



## GENERAL MOTORS

### SALES TABLES

JUNE	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	169,842	-6.4%	138,996	-1.5%
GMC	41,434	-3.6%	35,016	-9.5%
Buick	19,299	16.4%	17,042	6.2%
Cadillac	12,580	-11.8%	11,854	-12.1%
<b>Total</b>	<b>243,155</b>	<b>-4.7%</b>	<b>202,908</b>	<b>-3.1%</b>

2017CY	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	968,882	-3.8%	752,702	-0.7%
GMC	263,175	3.4%	215,387	-2.0%
Buick	110,316	5.9%	100,479	7.5%
Cadillac	72,073	-1.6%	64,477	-1.7%
<b>Total</b>	<b>1,414,446</b>	<b>-1.7%</b>	<b>1,133,045</b>	<b>-0.4%</b>

Fleet Segment	Month	YOY Change	2017CY	CY Change
Share of Sales	<b>16.6%</b>	-1.4 points	<b>19.9%</b>	-1.1 points

Inventory	Units at Month-end	Days Supply (selling day adjusted)	Units at Previous Month-end	Days Supply (selling day adjusted)
All Vehicles	980,454	<b>105</b>	963,448	<b>101</b>

Industry Sales	Month (est.)	CYTD 2017 (est.)
Light Vehicle SAAR	16.6M	16.9M

## GM U.S. DELIVERIES FOR JUNE 2017

	JUNE			(CALENDAR YEAR-TO-DATE) JANUARY - JUNE		
	2017	2016	%Change Volume	2017	2016	%Change Volume
Cascada	711	755	-5.8	3,455	4,071	-15.1
Enclave	3,412	3,597	-5.1	19,448	24,254	-19.8
Encore	6,563	6,091	7.7	42,331	36,421	16.2
Envision	5,007	1,437	248.4	22,620	1,526	***.*
LaCrosse	2,157	1,488	45.0	12,308	13,963	-11.9
Regal	988	1,182	-16.4	6,482	9,253	-29.9
Verano	461	2,025	-77.2	3,672	14,719	-75.1
<b>Buick Total</b>	19,299	16,575	16.4	110,316	104,207	5.9
ATS	1,185	1,880	-37.0	7,209	9,764	-26.2
CT6	1,014	962	5.4	5,397	1,979	172.7
CTS	846	1,516	-44.2	5,059	7,906	-36.0
ELR	7	94	-92.6	14	496	-97.2
Escalade	2,167	1,779	21.8	10,157	10,464	-2.9
Escalade ESV	1,253	1,181	6.1	6,923	6,553	5.6
SRX	17	1,482	-98.9	146	19,074	-99.2
XT5	5,091	4,185	21.6	29,798	7,208	313.4
XTS	1,000	1,184	-15.5	7,370	9,787	-24.7
<b>Cadillac Total</b>	12,580	14,263	-11.8	72,073	73,231	-1.6
Bolt EV	1,642	0	***.*	7,592	0	***.*
Camaro	4,691	4,969	-5.6	36,567	36,834	-0.7
Caprice	82	187	-56.1	295	487	-39.4
Colorado	9,631	9,049	6.4	50,301	51,227	-1.8
Commercial Truck	1,039	241	331.1	4,252	4,798	-11.4
Corvette	2,612	2,483	5.2	13,707	14,668	-6.6
Cruze	12,828	18,666	-31.3	105,188	86,731	21.3
Equinox	29,182	19,582	49.0	133,454	121,320	10.0
Express	6,063	5,787	4.8	35,148	32,549	8.0
Impala	2,808	12,335	-77.2	31,312	56,390	-44.5
Malibu	10,812	16,138	-33.0	83,899	120,325	-30.3
Silverado-C/K Pickup	50,515	49,662	1.7	262,940	273,652	-3.9
Sonic	6,550	7,583	-13.6	17,958	28,292	-36.5
Spark	11	6,559	-99.8	9,208	18,291	-49.7
Suburban (Chevy)	4,284	3,970	7.9	24,903	22,915	8.7
SS	298	254	17.3	2,324	1,613	44.1
Tahoe	8,378	7,891	6.2	45,009	43,221	4.1
Traverse	10,780	8,297	29.9	56,958	54,632	4.3
Trax	5,887	5,796	1.6	36,931	29,135	26.8
Volt	1,745	1,937	-9.9	10,932	9,808	11.5
<b>Chevrolet Total</b>	169,842	181,387	-6.4	968,882	1,006,890	-3.8
Acadia	7,884	6,200	27.2	55,995	38,182	46.7
Canyon	2,516	3,398	-26.0	14,888	17,362	-14.2
Savana	3,726	1,597	133.3	16,740	11,474	45.9
Sierra	15,743	17,162	-8.3	99,153	106,466	-6.9
Terrain	5,464	8,062	-32.2	42,242	46,877	-9.9
Yukon	3,656	3,972	-8.0	19,527	20,028	-2.5
Yukon XL	2,445	2,594	-5.7	14,630	14,198	3.0
<b>GMC Total</b>	41,434	42,985	-3.6	263,175	254,587	3.4
<b>GM Vehicle Total*</b>	243,155	255,210	-4.7	1,414,446	1,438,915	-1.7

26 selling days for the June period this year and 26 for last year.