

GENERAL MOTORS

FOURTH QUARTER 2018
GLOBAL SALES

Region	Quarter 4			Calendar Year-to-Date		
	Total Sales	YOY Change	Pct Change	Total Sales	YOY Change	Pct Change
GM North America	917,393	(39,511)	(4.1%)	3,490,114	(85,961)	(2.4%)
GM Europe	791	141	21.7%	3,673	(681,001)	(99.5%)
GM International	360,436	16,745	4.9%	1,245,651	(52,892)	(4.1%)
China	964,714	(327,936)	(25.4%)	3,645,044	(395,745)	(9.8%)
Total	2,243,334	(350,561)	(13.5%)	8,384,482	(1,215,599)	(12.7%)

Sales by Brand	Quarter 4			Calendar Year-to-Date		
	Total Sales	YOY Change	Pct Change	Total Sales	YOY Change	Pct Change
Chevrolet	1,105,148	(48,347)	(4.2%)	4,080,698	(57,598)	(1.4%)
Buick	323,169	(88,681)	(21.5%)	1,248,528	(175,753)	(12.3%)
GMC	186,073	32	0.0%	671,092	(15,938)	(2.3%)
Cadillac	102,630	2,822	2.8%	381,859	25,486	7.2%
Opel/Vauxhall	0			0	(693,363)	(100.0%)
Holden	19,047	(12,800)	(40.2%)	73,801	(30,967)	(29.6%)
Baojun	207,794	(148,628)	(41.7%)	839,612	(157,017)	(15.8%)
Wuling	294,955	(45,244)	(13.3%)	1,071,098	(70,353)	(6.2%)
All Others	4,518	(8,878)	(66.3%)	17,794	(40,096)	(69.3%)

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations.