

GENERAL MOTORS

**THIRD QUARTER 2020
GLOBAL SALES**

Region	Quarter 3			Calendar Year-to-Date		
	Total Sales	YOY Change	Pct Change	Total Sales	YOY Change	Pct Change
GM North America	765,001	(98,480)	(11.4%)	2,049,213	(464,820)	(18.5%)
GM Europe	135	(1,163)	(89.6%)	318	(2,982)	(90.4%)
GM International	133,839	(4,069)	(3.0%)	407,954	(7,700)	(1.9%)
China	771,425	81,894	11.9%	1,946,777	(310,653)	(13.8%)
GM South America	122,911	(52,714)	(30.0%)	312,187	(180,986)	(36.7%)
Total	1,793,311	(74,532)	(4.0%)	4,716,449	(967,141)	(17.0%)

Sales by Brand	Quarter 3			Calendar Year-to-Date		
	Total Sales	YOY Change	Pct Change	Total Sales	YOY Change	Pct Change
Chevrolet	838,877	(144,547)	(14.7%)	2,283,840	(588,386)	(20.5%)
Buick	307,059	51,473	20.1%	727,275	(68,662)	(8.6%)
GMC	158,444	(10,310)	(6.1%)	424,215	(76,003)	(15.2%)
Cadillac	104,329	7,744	8.0%	251,123	(42,110)	(14.4%)
Holden	3,528	(9,412)	(72.7%)	21,663	(21,657)	(50.0%)
Baojun	100,089	(22,811)	(18.6%)	276,373	(151,700)	(35.4%)
Wuling	278,293	53,326	23.7%	725,130	(16,987)	(2.3%)
All Others	2,692	5	0.2%	6,830	(1,636)	(19.3%)
Total	1,793,311	(74,532)	(4.0%)	4,716,449	(967,141)	(17.0%)

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations.