# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, DC 20549-1004 

## FORM 8-K

## CURRENT REPORT <br> PURSUANT TO SECTION 13 OR 15(d) OF <br> THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) November 3, 2009

## GENERAL MOTORS COMPANY

(Exact Name of Company as Specified in its Charter)

333-160471
(Commission File Number)

DELAWARE
(State or other jurisdiction of
incorporation)

27-0383222
(I.R.S. Employer Identification No.)

300 Renaissance Center, Detroit, Michigan
(Address of Principal Executive Offices)

48265-3000
(Zip Code)
(313) 556-5000
(Company's telephone number, including area code)

## Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the company under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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## ITEM 8.01 Other Events

On November 3, 2009 General Motors Company (GM) issued a news release announcing October sales. The release and charts are attached as Exhibit 99.1.
This Form 8-K corrects certain information contained in the original November 3, 2009 news release. The following corrections were made:

- On page three under the heading "Buick key facts", the phrase that Lucerne had highest sales month of 2009 with sales of 4,324 was deleted.
- On page three under the heading "GMC key facts", Terrain total sales were up 63 percent and not 85 percent as originally disclosed.
- On page three under the heading "GMC key facts", total sales for new Buick and GMC models were up 20 percent and not 33 percent as originally disclosed.
- On page four under the heading "Management Discussion of October Sales Results", U.S. October 2009 SAAR was changed to 10.8 million from 10.6 million. Also, the October 2009 SAAR improvement was changed to 14 percent from 13 percent.
- On page five under the heading "Management Discussion of October Sales Results - Auto Industry", the phrase that industry estimated October SAAR of 10.7 million could be the highest monthly SAAR since November 2008 (excluding Cash for Clunkers) was deleted.


## EXHIBIT

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## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS COMPANY
(Company)

By: $\qquad$
Nick S. Cyprus
Vice President, Controller and Chief Accounting Officer

General Motors

## News

## Chevrolet, Buick, GMC and Cadillac Drive First GM Sales <br> Increase in 21 Months

DETROIT - A strong performance by GM's four core brands - Chevrolet, Buick, GMC, and Cadillac - resulted in GM U.S. October sales of 177,603 vehicles, up 4 percent from last October, the company’s first year-over-year gain since January 2008. Total sales increased 13 percent when compared with September. The four brands accounted for about 95 percent of GM's retail sales, an increase of 10 percentage points compared to the prior year.
"We're very pleased with consumer acceptance to our newest cars, crossovers and trucks," said Susan Docherty, GM vice president, U.S. Sales. "While we have more work to do, we are making progress and will continue our focus on delivering vehicles and a sales and service experience that brings consumers to Chevrolet, Buick, GMC and Cadillac - and keeps them coming back."

## October quick facts:

- Total GM sales increased 4 percent compared with October, 2008; retail sales were up 15 percent for the same period.
- Year-over-year total sales increase is the first since January, 2008.
- GM gains market share for the third straight month - estimated at 21 percent of the total light vehicle market.
- Chevrolet, Buick, GMC and Cadillac retail sales represented 95 percent of October retail sales vs. 85 percent in October, 2008.
- Combined Buick/GMC retail sales were up 33 percent compared with last year, driving Buick-Pontiac-GMC retail sales up 12 percent.


## Chevrolet Retail Sales Up 31 Percent

Strong retail sales of Chevrolet's launch vehicles - Camaro, Equinox, and Traverse - led to a year-over-year increase in total sales of 9 percent, and a 31 percent increase in retail sales for the same period.

## Chevrolet key facts:

- Malibu retail sales for Malibu were up 84 percent compared to a year ago.
- Camaro continues to distance itself from competition, selling nearly 8,000 vehicles during the month and we anticipate we will hold the top spot in the regular sports car segment.
- Corvette retains the number one position in the luxury sports car segment with nearly 28 percent of the market.
- Equinox share in compact crossover segment is growing, having more than doubled in a year to 10 percent - the highest since August, 2007; added a third shift to keep up with demand.
- Silverado total sales of 31,800 were driven by the strength of Chevrolet's "Truck Month" promotion.
"Chevrolet had a solid sales month in October supported by our 2009 launch products Camaro, Equinox and Traverse," said Brent Dewar, vice president, global Chevrolet. "Our broad lineup appeals to a range of consumers, whether it's the modern sports car, Camaro, appealing to performance enthusiasts or the Equinox and Traverse delivering what today's families care about: safety, styling and efficiency."


## Buick - GMC Total Sales Up 20 Percent

Buick car and Crossover sales showed improvement in October vs. a year ago, led by the all-new LaCrosse and Enclave. Sales of the all-new GMC Terrain and GMC's "Truck Month" promotion helped lift GMC total sales 20 percent, and retail sales 35 percent for the month, compared with last year.

## MORE

## Buick key facts:

- Buick had its best total sales month for $2009(9,053)$ and best since October ‘ 08 , up 19 percent.
- LaCrosse had strongest month since launch, up 36 percent compared with September 2009, and up 103 percent compared to October 2008.
- Enclave total sales up year-over-year 38 percent.


## GMC key facts:

- GMC total sales were up 20 percent vs. October 2008, the highest monthly sales in 2009.
- Terrain total sales were up 63 percent over combined Pontiac Torrent/GMC Envoy October 2008 total sales and up 124 percent from September 2009.
- Sierra reported its highest total sales month of 2009, up 6 percent vs. October 2008.
- Yukon/Yukon XL combined total sales were the highest since September $2008(5,425)$, up 72 percent vs. October 2008.
- Acadia total sales were up 7 percent year-over-year, while retail sales increased 30 percent compared to October 2008.
"We like the momentum we've seen in the sales of new Buick and GMC models," said Susan Docherty, Buick-GMC general manager, and GM Vice President of U.S. Sales. "In October, Buick and GMC both had their best sales months of 2009, and in fact, total sales for these two brands were up 20 percent over October 2008 for the combined total of Buick, Pontiac and GMC."


## Cadillac Total Sales Up 22 Percent

Led by the performance of the all-new SRX, Cadillac sales increased by 22 percent compared to a year ago, and were up 2 percent vs. September.

## MORE

## Cadillac key facts:

- SRX: total sales were 280 percent higher than October 2008 and were up 21 percent compared to September-the second best performance of the vehicle in history.
- SRX: days supply is 34 days, based on month-end inventory.
- Escalade: Year-over-year total sales were 37 percent higher and market share continues to outperform competitors, including the Mercedes GL and Lexus LX 570.
"The interest customers are showing in the new SRX is exciting - we are seeing Lexus, BMW and Mercedes customers trading their vehicles for the SRX," said Bryan Nesbitt, Cadillac General Manager.


## Other brands Sold 15,089 Vehicles in October

Total combined sales for Saturn, Pontiac, Saab and HUMMER were 15,089 for the month. As a percent of total GM sales, these brands represented 9 percent of sales, compared with 15 percent in October 2008.

## Management Discussion of October Sales Results

The U.S. October 2009 SAAR of 10.8 million is a 14-percent improvement compared to last month, but is the second-lowest SAAR for October since the early 1980s. The U.S. economy and auto industry are showing signs of recovery:

## Economy

- Normalization of credit spread, which is down to approximately 20 to 30 basis points - is helping make more credit available to consumers. However, consumer credit is still contracting - reflecting both weak credit demand and cautious bank lending.
- Consumer confidence has softened a bit in October, but remains much improved from the trough in March.
- Manufacturing sector is increasing output due to depleted current inventories.
- Job losses continue to slow, however employment levels continue to be a concern.
- Housing starts and home resale prices are beginning to stabilize.


## MORE

## Auto Industry.

- It appears that the bulk of the "Cash-for-Clunkers" pull-ahead occurred by the end of September.
- Industry inventory levels are anticipated to increase moderately into Q4 to support modestly rising industry sales.


## GM Reports October Production; Fourth Quarter Production at 620,000 Vehicles

In October, GM produced 228,000 vehicles ( 92,000 cars and 136,000 trucks). This is down 90,000 vehicles, or 28 percent compared with October 2008, when GM North America produced 318,000 vehicles ( 151,000 cars and 167,000 trucks). (Production totals include joint venture production of 15,000 vehicles in October 2009 and 11,000 vehicles in October 2008)

GM third quarter production was 531,000 vehicles ( 205,000 cars and 326,000 trucks), which was down 42 percent compared to the same quarter in 2008. GM North America built 915,000 vehicles ( 436,000 cars and 479,000 trucks) in the third quarter of 2008. However, third quarter production was substantially higher than production volumes for Q1 and Q2 2009 of 371,000 (up 43 percent) and 395,000 (up 34 percent), respectively.

GM's 2009 fourth quarter forecast at 620,000 vehicles ( 239,000 cars and 381,000 trucks), which is down about 24 percent from a year ago. GM North America built 815,000 vehicles ( 365,000 cars and 450,000 trucks) in the fourth quarter of 2008 . However, Q4 2009 production volumes represent a 17 percent increase compared to Q3 2009.

At October month-end, inventories of vehicles for U.S. dealers increased to 444,000 (172,000 cars and 272,000 trucks) compared to September, 2009 ( 157,000 cars and 267,000 trucks), an increase of 5 percent. Compared to month-end inventories for October 2008 ( 336,000 cars and 464,000 trucks), inventories decreased by 356,000 ( 164.000 cars and 192,000 trucks), or 45 percent.

MORE

About General Motors: General Motors, one of the world’s largest automakers, traces its roots back to 1908. With its global headquarters in Detroit, GM employs 209,000 people in every major region of the world and does business in some 140 countries. GM and its strategic partners produce cars and trucks in 34 countries, and sell and service these vehicles through the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, Opel, Vauxhall and Wuling. GM's largest national market is the United States, followed by China, Brazil, the United Kingdom, Canada, Russia and Germany. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. General Motors acquired operations from General Motors Corporation on July 10, 2009, and references to prior periods in this and other press materials refer to operations of the old General Motors Corporation. More information on the new General Motors can be found at www.gm.com.

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## General Motors dealers in the United States reported the following deliveries:

| *S/D Curr: 28 | October |  |  |  | (Calendar Year-to-Date) January - October |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| *S/D Prev: 27 | 2009 | 2008 | \% Chg Volume | $\begin{gathered} \hline \text { \% Chg per } \\ \text { S/D } \end{gathered}$ | 2009 | 2008 | $\begin{aligned} & \text { \% Chg } \\ & \text { Volum } \end{aligned}$ |
| Vehicle Total | 177,603 | 170,585 | 4.1 | 0.4 | 1,724,554 | 2,603,828 | -33.8 |
| Core Brand Total | 162,514 | 145,605 | 11.6 | 7.6 | 1,482,310 | 2,154,564 | -31.2 |
| Non-Core Brand Total | 15,089 | 24,980 | -39.6 | -41.8 | 242,244 | 449,264 | -46.1 |
| Light Vehicle Total | 176,632 | 168,719 | 4.7 | 1.0 | 1,713,535 | 2,581,385 | -33.6 |
| Car Total | 63,935 | 73,466 | -13.0 | -16.1 | 736,817 | 1,111,189 | -33.7 |
| Light Truck Total | 112,697 | 95,253 | 18.3 | 14.1 | 976,718 | 1,470,196 | -33.6 |
| Truck Total ** | 113,668 | 97,119 | 17.0 | 12.9 | 987,737 | 1,492,639 | -33.8 |

GM Vehicle Deliveries by Marketing Division

|  |  |  |  | \% Chg | \% Chg per | \% Chg |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Buick Total | 2009 | 2008 | Volume | S/D | 2009 | 2008 | Volume |
| Cadillac Total | 9,053 | 7,642 | 18.5 | 14.2 | 81,442 | 120,772 | -32.6 |
| Chevrolet Total | 11,602 | 9,541 | 21.6 | 17.3 | 84,626 | 139,109 | -39.2 |
| GMC Total | 116,436 | 107,313 | 8.5 | 4.6 | $1,108,984$ | $1,567,684$ | -29.3 |
| Core Brand Total | 25,423 | 21,109 | 20.4 | 16.1 | 207,258 | 326,999 | -36.6 |
| HUMMER Total | 162,514 | 145,605 | 11.6 | 7.6 | $1,482,310$ | $2,154,564$ | -31.2 |
| Pontiac Total | 307 | 1,368 | -77.6 | -78.4 | 8,500 | 23,861 | -64.4 |
| Saab Total | 10,646 | 13,054 | -18.4 | -21.4 | 162,464 | 238,762 | -32.0 |
| Saturn Total | 513 | 1,975 | -74.0 | -75.0 | 7,441 | 19,337 | -61.5 |
| Non-Core Brand Total | 3,623 | 8,583 | -57.8 | -59.3 | 63,839 | 167,304 | -61.8 |
| GM Vehicle Total | 1,089 | 24,980 | -39.6 | -41.8 | 242,244 | 449,264 | -46.1 |

GM CarDeliveries by Marketing Division

|  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

GM Light TruckDeliveries by Marketing Division

|  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

[^0]|  | October |  |  |  | (Calendar Year-to-Date) January - October |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | \% Chg Volume | \% Chg per S/D | 2009 | 2008 | \% Chg Volume |
| Selling Days (S/D) | 28 | 27 |  |  | 28 | 27 |  |
| LaCrosse | 3,228 | 1,592 | 102.8 | 95.5 | 19,837 | 33,336 | -40.5 |
| Lucerne | 2,752 | 3,806 | -27.7 | -30.3 | 26,914 | 47,645 | -43.5 |
| Buick Total | 5,980 | 5,398 | 10.8 | 6.8 | 46,751 | 80,981 | -42.3 |
| CTS | 2,921 | 3,997 | -26.9 | -29.5 | 31,932 | 51,476 | -38.0 |
| DTS | 1,896 | 1,590 | 19.2 | 15.0 | 14,021 | 27,380 | -48.8 |
| STS | 355 | 632 | -43.8 | -45.8 | 5,398 | 13,253 | -59.3 |
| XLR | 49 | 52 | -5.8 | -9.1 | 689 | 1,091 | -36.8 |
| Cadillac Total | 5,221 | 6,271 | -16.7 | -19.7 | 52,040 | 93,200 | -44.2 |
| Aveo | 1,459 | 3,162 | -53.9 | -55.5 | 32,945 | 49,782 | -33.8 |
| Camaro | 8,082 | 0 | ***.* | ***.* | 47,233 | 0 | ***.* |
| Cobalt | 5,055 | 6,478 | -22.0 | -24.8 | 90,940 | 168,940 | -46.2 |
| Corvette | 1,154 | 1,170 | -1.4 | -4.9 | 11,949 | 24,554 | -51.3 |
| Impala | 12,721 | 22,107 | -42.5 | -44.5 | 139,577 | 231,841 | -39.8 |
| Malibu | 12,086 | 10,874 | 11.1 | 7.2 | 131,081 | 151,429 | -13.4 |
| Monte Carlo | 0 | 0 | ***.* | ***.* | 6 | 708 | -99.2 |
| SSR | 0 | 0 | ***.* | ***.* | 0 | 13 | ***.* |
| Chevrolet Total | 40,557 | 43,791 | -7.4 | -10.7 | 453,731 | 627,267 | -27.7 |
| Core Brand Total | 51,758 | 55,460 | -6.7 | -10.0 | 552,522 | 801,448 | -31.1 |
| G3 Wave | 227 | 0 | ***.* | ***.* | 5,417 | 0 | ***.* |
| G5 | 369 | 812 | -54.6 | -56.2 | 10,778 | 21,892 | -50.8 |
| G6 | 8,358 | 6,788 | 23.1 | 18.7 | 77,403 | 126,494 | -38.8 |
| G8 | 750 | 1,082 | -30.7 | -33.2 | 21,371 | 12,390 | 72.5 |
| GTO | 0 | 0 | ***.* | ***.* | 0 | 52 | ***.* |
| Grand Prix | 3 | 148 | -98.0 | -98.0 | 258 | 8,252 | -96.9 |
| Solstice | 266 | 330 | -19.4 | -22.3 | 4,521 | 10,013 | -54.8 |
| Vibe | 501 | 2,945 | -83.0 | -83.6 | 33,449 | 41,802 | -20.0 |
| Pontiac Total | 10,474 | 12,105 | -13.5 | -16.6 | 153,197 | 220,895 | -30.6 |
| 9-2X | 0 | 0 | ***.* | ***.* | 0 | 3 | ***.* |
| 9-3 | 248 | 1,471 | -83.1 | -83.7 | 4,480 | 13,877 | -67.7 |
| 9-5 | 51 | 188 | -72.9 | -73.8 | 903 | 2,307 | -60.9 |
| Saab Total | 299 | 1,659 | -82.0 | -82.6 | 5,383 | 16,187 | -66.7 |
| Astra | 49 | 543 | -91.0 | -91.3 | 6,102 | 9,707 | -37.1 |
| Aura | 1,173 | 3,391 | -65.4 | -66.6 | 16,865 | 54,033 | -68.8 |
| ION | 0 | 0 | ***.* | ***.* | 12 | 314 | -96.2 |
| Sky | 182 | 308 | -40.9 | -43.0 | 2,736 | 8,605 | -68.2 |
| Saturn Total | 1,404 | 4,242 | -66.9 | -68.1 | 25,715 | 72,659 | -64.6 |
| Non-Core Brand Total | 12,177 | 18,006 | -32.4 | -34.8 | 184,295 | 309,741 | -40.5 |
| GM Car Total | 63,935 | 73,466 | -13.0 | -16.1 | 736,817 | 1,111,189 | -33.7 |

## GM Truck Deliveries - (United States)

October 2009

|  | October |  |  |  | (Calendar Year-to-Date) January - October |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | \% Chg <br> Volume | $\begin{array}{r} \hline \text { \% Chg per } \\ \text { S/D } \\ \hline \end{array}$ | 2009 | 2008 | \% Chg Volume |
| Selling Days (S/D) | 28 | 27 |  |  | 28 | 27 |  |
| Enclave | 3,073 | 2,228 | 37.9 | 33.0 | 34,645 | 39,128 | -11.5 |
| Rainier | 0 | 3 | ***.* | ***.* | 4 | 114 | -96.5 |
| Rendezvous | 0 | 0 | ***.* | ***.* | 9 | 23 | -60.9 |
| Terraza | 0 | 13 | ***.* | ***.* | 33 | 526 | -93.7 |
| Buick Total | 3,073 | 2,244 | 36.9 | 32.1 | 34,691 | 39,791 | -12.8 |
| Escalade | 2,127 | 1,556 | 36.7 | 31.8 | 13,118 | 19,275 | -31.9 |
| Escalade ESV | 599 | 533 | 12.4 | 8.4 | 5,206 | 9,076 | -42.6 |
| Escalade EXT | 178 | 265 | -32.8 | -35.2 | 2,015 | 3,779 | -46.7 |
| SRX | 3,477 | 916 | 279.6 | 266.0 | 12,247 | 13,779 | -11.1 |
| Cadillac Total | 6,381 | 3,270 | 95.1 | 88.2 | 32,586 | 45,909 | -29.0 |
| Chevy C/T Series | 0 | 61 | ***.* | ***.* | 36 | 320 | -88.8 |
| Chevy W Series | 34 | 95 | -64.2 | -65.5 | 607 | 1,398 | -56.6 |
| Colorado | 1,732 | 2,552 | -32.1 | -34.6 | 29,298 | 47,396 | -38.2 |
| Equinox | 7,868 | 2,841 | 176.9 | 167.1 | 63,850 | 59,130 | 8.0 |
| Express | 4,155 | 7,556 | -45.0 | -47.0 | 45,651 | 72,822 | -37.3 |
| HHR | 6,681 | 5,265 | 26.9 | 22.4 | 62,682 | 85,763 | -26.9 |
| Kodiak 4/5 Series | 466 | 572 | -18.5 | -21.4 | 3,662 | 5,943 | -38.4 |
| Kodiak 6/7/8 Series | 28 | 104 | -73.1 | -74.0 | 859 | 1,332 | -35.5 |
| Suburban (Chevy) | 4,231 | 2,464 | 71.7 | 65.6 | 31,672 | 44,121 | -28.2 |
| Tahoe | 7,738 | 3,674 | 110.6 | 103.1 | 57,443 | 81,012 | -29.1 |
| TrailBlazer | 210 | 2,954 | -92.9 | -93.1 | 8,550 | 68,235 | -87.5 |
| Traverse | 9,459 | 1,359 | 596.0 | 571.2 | 75,156 | 1,585 | ***.* |
| Uplander | 62 | 736 | -91.6 | -91.9 | 1,706 | 39,359 | -95.7 |
| Avalanche | 1,461 | 1,600 | -8.7 | -11.9 | 12,939 | 29,810 | -56.6 |
| Silverado-C/K Pickup | 31,754 | 31,689 | 0.2 | -3.4 | 261,142 | 402,191 | -35.1 |
| Chevrolet Fullsize Pickups | 33,215 | 33,289 | -0.2 | -3.8 | 274,081 | 432,001 | -36.6 |
| Chevrolet Total | 75,879 | 63,522 | 19.5 | 15.2 | 655,253 | 940,417 | -30.3 |
| Acadia | 3,282 | 3,071 | 6.9 | 3.1 | 43,957 | 60,089 | -26.8 |
| Canyon | 454 | 649 | -30.0 | -32.5 | 9,029 | 12,904 | -30.0 |
| Envoy | 167 | 887 | -81.2 | -81.8 | 4,676 | 21,864 | -78.6 |
| GMC C/T Series | 45 | 33 | 36.4 | 31.5 | 419 | 429 | -2.3 |
| GMC W Series | 92 | 177 | -48.0 | -49.9 | 1,486 | 2,229 | -33.3 |
| Savana | 764 | 1,060 | -27.9 | -30.5 | 10,468 | 20,333 | -48.5 |
| Sierra | 11,894 | 11,256 | 5.7 | 1.9 | 91,327 | 145,067 | -37.0 |
| Terrain | 2,994 | 0 | ***.* | ***.* | 4,803 | 0 | ***.* |
| Topkick 4/5 Series | 210 | 368 | -42.9 | -45.0 | 2,372 | 7,133 | -66.7 |
| Topkick 6/7/8 Series | 96 | 456 | -78.9 | -79.7 | 1,578 | 3,659 | -56.9 |
| Yukon | 3,388 | 1,836 | 84.5 | 77.9 | 23,820 | 32,412 | -26.5 |
| Yukon XL | 2,037 | 1,316 | 54.8 | 49.3 | 13,323 | 20,880 | -36.2 |
| GMC Total | 25,423 | 21,109 | 20.4 | 16.1 | 207,258 | 326,999 | -36.6 |
| Core Brand Total | 110,756 | 90,145 | 22.9 | 18.5 | 929,788 | 1,353,116 | -31.3 |
| HUMMER H1 | 0 | 0 | ***.* | ***.* | 0 | 17 | ***.* |
| HUMMER H2 | 68 | 260 | -73.8 | -74.8 | 1,429 | 5,488 | -74.0 |
| HUMMER H3 | 160 | 857 | -81.3 | -82.0 | 5,168 | 18,104 | -71.5 |
| HUMMER H3T | 79 | 251 | -68.5 | -69.6 | 1,903 | 252 | 655.2 |
| HUMMER Total | 307 | 1,368 | -77.6 | -78.4 | 8,500 | 23,861 | -64.4 |
| Montana SV6 | 0 | 0 | ***.* | ***.* | 0 | 64 | ***.* |
| Torrent | 172 | 949 | -81.9 | -82.5 | 9,267 | 17,803 | -47.9 |
| Pontiac Total | 172 | 949 | -81.9 | -82.5 | 9,267 | 17,867 | -48.1 |
| 9-7X | 214 | 316 | -32.3 | -34.7 | 2,058 | 3,150 | -34.7 |
| Saab Total | 214 | 316 | -32.3 | -34.7 | 2,058 | 3,150 | -34.7 |
| Outlook | 1,460 | 1,362 | 7.2 | 3.4 | 12,040 | 22,765 | -47.1 |
| Relay | 0 | 2 | ***.* | ***.* | 12 | 159 | -92.5 |
| VUE | 759 | 2,977 | -74.5 | -75.4 | 26,072 | 71,721 | -63.6 |
| Saturn Total | 2,219 | 4,341 | -48.9 | -50.7 | 38,124 | 94,645 | -59.7 |
| Non-Core Brand Total | 2,912 | 6,974 | -58.2 | -59.7 | 57,949 | 139,523 | -58.5 |
| GM Truck Total | 113,668 | 97,119 | 17.0 | 12.9 | 987,737 | 1,492,639 | -33.8 |


| Units 000s |  |  |  |  | Total Worldwide | Memo: Joint Venture |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | GMNA |  |  | GMIO $^{2}$ |  | Car ${ }^{1}$ | GMNA | GMIO ${ }^{2}$ |
|  | Car ${ }^{1}$ | Truck ${ }^{1}$ | Total |  |  |  | Truck ${ }^{1}$ |  |
| 2009 Q4 \# * | 239 | 381 | 620 | 1,074 | 1,694 | 0 | 49 | 360 |
| $\mathrm{O} /(\mathrm{U})$ prior forecast | (23) | (12) | (35) | 74 | 39 | 0 | 0 | 46 |


| Units 000s |  | GMNA |  |  | GMIO $^{2}$ | Total Worldwide | GMNA |  | GMIO ${ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Car ${ }^{1}$ | Truck ${ }^{1}$ | Total |  |  | Car ${ }^{1}$ | Truck ${ }^{1}$ |  |
| 2003 |  |  |  |  |  |  |  |  |  |
| 1st Qtr. |  | 591 | 860 | 1,451 | 695 | 2,146 | 19 | 24 | NA |
| 2nd Qtr. |  | 543 | 837 | 1,380 | 706 | 2,086 | 19 | 24 | NA |
| 3rd Qtr. |  | 492 | 753 | 1,245 | 648 | 1,893 | 20 | 17 | NA |
| 4th Qtr. |  | 558 | 827 | 1,385 | 736 | 2,121 | 16 | 20 | NA |
|  | CY | 2,184 | 3,277 | 5,461 | 2,785 | 8,246 | 74 | 85 | NA |
| 2004 |  |  |  |  |  |  |  |  |  |
| 1st Qtr. |  | 525 | 820 | 1,345 | 928 | 2,273 | 19 | 19 | 247 |
| 2nd Qtr. |  | 543 | 846 | 1,389 | 1,012 | 2,401 | 18 | 48 | 284 |
| 3rd Qtr. |  | 463 | 746 | 1,209 | 910 | 2,119 | 16 | 43 | 261 |
| 4th Qtr. |  | 466 | 811 | 1,277 | 1,028 | 2,305 | 17 | 47 | 324 |
|  | CY | 1,997 | 3,223 | 5,220 | 3,878 | 9,098 | 70 | 158 | 1,116 |
| 2005 |  |  |  |  |  |  |  |  |  |
| 1st Qtr. |  | 470 | 712 | 1,182 | 1,022 | 2,204 | 16 | 51 | 286 |
| 2nd Qtr. |  | 458 | 789 | 1,247 | 1,094 | 2,341 | 17 | 49 | 337 |
| 3rd Qtr. |  | 423 | 723 | 1,146 | 1,028 | 2,174 | 15 | 50 | 199 |
| 4th Qtr. |  | 483 | 798 | 1,281 | 1,051 | 2,332 | 14 | 68 | 197 |
|  | CY | 1,834 | 3,022 | 4,856 | 4,195 | 9,051 | 62 | 218 | 1,019 |
| 2006 |  |  |  |  |  |  |  |  |  |
| 1st Qtr. |  | 496 | 759 | 1,255 | 1,160 | 2,415 | 18 | 50 | 246 |
| 2nd Qtr. |  | 462 | 775 | 1,237 | 1,183 | 2,420 | 17 | 58 | 258 |
| 3rd Qtr. |  | 417 | 633 | 1,050 | 1,022 | 2,072 | 12 | 48 | 202 |
| 4th Qtr. |  | 446 | 661 | 1,107 | 1,167 | 2,274 | 11 | 43 | 260 |
|  | CY | 1,821 | 2,828 | 4,649 | 4,532 | 9,181 | 58 | 199 | 966 |
| 2007 |  |  |  |  |  |  |  |  |  |
| 1st Qtr. |  | 399 | 664 | 1,063 | 1,277 | 2,340 | 15 | 35 | 287 |
| 2nd Qtr. |  | 402 | 740 | 1,142 | 1,268 | 2,410 | 12 | 42 | 264 |
| 3rd Qtr. |  | 367 | 653 | 1,020 | 1,136 | 2,156 | 11 | 39 | 252 |
| 4th Qtr. |  | 358 | 684 | 1,042 | 1,337 | 2,380 | 11 | 45 | 323 |
|  | CY | 1,526 | 2,741 | 4,267 | 5,019 | 9,286 | 49 | 161 | 1,126 |
| 2008 |  |  |  |  |  |  |  |  |  |
| 1st Qtr. |  | 360 | 525 | 885 | 1,348 | 2,233 | 12 | 42 | 336 |
| 2nd Qtr. |  | 382 | 452 | 834 | 1,390 | 2,224 | 20 | 36 | 320 |
| 3rd Qtr. |  | 436 | 479 | 915 | 1,124 | 2,039 | 21 | 29 | 265 |
| 4th Qtr. |  | 365 | 450 | 815 | 833 | 1,648 | 17 | 12 | 261 |
|  | CY | 1,543 | 1,906 | 3,449 | 4,695 | 8,144 | 70 | 119 | 1,182 |
| 2009 |  |  |  |  |  |  |  |  |  |
| 1st Qtr. |  | 116 | 255 | 371 | 959 | 1,330 | 11 | 8 | 363 |
| 2nd Qtr. |  | 170 | 225 | 395 | 1,143 | 1,538 | 11 | 17 | 474 |
| 3rd Qtr. |  | 205 | 326 | 531 | 1,166 | 1,697 | 7 | 31 | 480 |
| 4th Qtr. \# |  | 239 | 381 | 620 | 1,074 | 1,694 | 0 | 49 | 360 |
|  | CY | 730 | 1,187 | 1,917 | 4,342 | 6,259 | 29 | 105 | 1,677 |

* Variance reported only if current production estimate differs from prior production estimate by 5 K units or more
\# Denotes estimate
All Numbers may vary due to rounding
General Motors Company acquired operations from General Motors Corporation on July 10, 2009, and references to prior periods in this and other materials refer to operations of the old General Motors Corporation
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${ }^{1}$ GMNA includes joint venture production - HUMMER and CAMI units included in GMNA Truck and production historically classified as joint venture production - NUMMI units included in GMNA car
${ }^{2}$ GMIO includes GM-AvtoVAZ, SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) joint venture production beginning in Q1 2004 (Starting in Q3 2005, GMIO joint venture production does not include GMDAT); and GM Egypt, Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM joint ventures.


[^0]:    * Twenty-eight selling days (S/D) for the October period this year and twenty-seven for last year.
    **Effective August 2007, GM includes GMC \& Chevrolet dealer deliveries of commercial vehicles distributed by American Isuzu Motors, Inc.

