# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, DC 20549-1004 

## FORM 8-K

## CURRENT REPORT <br> PURSUANT TO SECTION 13 OR 15(d) OF <br> THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) October 1, 2009

## GENERAL MOTORS COMPANY

(Exact Name of Company as Specified in its Charter)

333-160471
(Commission File Number)

DELAWARE
(State or other jurisdiction of
incorporation)

27-03832222
(I.R.S. Employer Identification No.)

300 Renaissance Center, Detroit, Michigan
(Address of Principal Executive Offices)
(313) 556-5000
(Company's telephone number, including area code)

## Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the company under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 8.01 Other Events

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## ITEM 8.01 Other Events

On October 1, 2009 General Motors Company (GM) issued a news release announcing September sales. The release and charts are attached as Exhibit 99.1.

## EXHIBIT

| Exhibit | Description |
| :--- | :--- |
| Exhibit 991 | Method of Filing |
| Attached as Exhibitease and Charts Dated October 1, 2009 |  |

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## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS COMPANY
(Company)

By: $\qquad$
Nick S. Cyprus
Vice President, Controller and Chief Accounting Officer

## GM September Sales Total 156,673

- Cash for Clunkers conclusion, weak consumer confidence and extremely low inventory levels adversely affected the industry and GM sales results
- GM market share was down year-over-year compared with a strong, incentive-driven September 2008; however, the anticipated 21 percent share this month would be the highest so far in 2009
- Sales of the red-hot, all-new Chevrolet Equinox up 94 percent compared with September 2008
- Led by a sales increase of 105 percent compared with a month ago, sales of the new Cadillac SRX pushed total Cadillac sales up 64 percent
- Other key launch products, including the GMC Terrain, Buick LaCrosse, Cadillac CTS Sport Wagon and Chevrolet Camaro, greatly exceeded sales expectations and current ability to supply

DETROIT - General Motors dealers in the United States delivered 156,673 vehicles in September. When compared with strong sales a year ago, September's sales were down 45 percent. GM retail sales were down 46 percent while fleet sales declined 43 percent. When comparing GM's September total sales with a strong August, and the conclusion of the Cash for Clunkers program, volume was down 36 percent month-over-month.
"September was a tough transitional month for the industry, and a difficult year-over-year comparison for GM. Fortunately, the fourth quarter looks brighter and our year-over-year comparisons should look more favorable," said Mark LaNeve, vice president, U.S. sales. "We have the Cadillac SRX, Buick LaCrosse, Chevrolet Equinox and GMC Terrain hitting dealerships right now, generating significant buyer interest, and we're selling many of our launch vehicles as soon as they hit dealers' lots."

## MORE

"As expected, the market returned to pre-Cash for Clunkers levels in September, but we believe that our four core brands - Chevrolet, GMC, Buick and Cadillac - are well positioned with new products to generate enthusiasm with our 60-Day Satisfaction Guarantee and 'May the Best Car Win’ marketing campaigns," he continued. "We're gearing-up fourth quarter production to replenish depleted dealer stocks and improve availability of our vehicles for customers."

There were several product highlights in September for GM's core brands:

- Buick car sales, led by LaCrosse and Lucerne, increased 50 percent compared with August. Total Buick sales increased 10 percent.
- The luxury segments started to show improvement as Cadillac car truck and total sales all increased compared with the previous month, led by SRX (up 105 percent), CTS (up 35 percent), DTS (up 174 percent) and STS (up 29 percent). Escalade sales increased 28 percent.
- Chevrolet launch products continue to perform strongly in the market. There were 6,900 Traverse, 6,800 Equinox and 8,000 Camaro sales recorded in September.
- GMC Terrain sales continue to build launch momentum with a 183 percent increase from the previous month.

A total of 1,011 GM hybrid vehicles were delivered in the month. So far, in 2009, GM has delivered 12,555 hybrid vehicles.
Non-core brand total sales, when compared with a year ago, showed the impact of the end of the Cash for Clunkers program and overall market demand. Pontiac sales declined 53 percent; Saturn was down 84 percent, HUMMER dropped 82 percent and Saab declined 73 percent.

GM inventories dropped compared with a year ago, and remained at very low levels. At the end of September, about 424,000 vehicles were in stock, down about 294,000 vehicles (or 41 percent) compared with last year, and down approximately 9 percent compared with August. There were about 157,000 cars and 267,000 trucks (including crossovers) in inventory at the end of September.

MORE

## GM Certified Sales

GM Certified Used Vehicles, Saturn Certified Pre-Owned Vehicles, Cadillac Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles, and HUMMER Certified Pre-Owned Vehicles, combined, sold 22,885 vehicles in September.

GM Certified Used Vehicles sold 19,877 vehicles, down 34 percent from last month. Cadillac Certified Pre-Owned Vehicles sold 1,819 vehicles, down 44 percent. Saturn Certified Pre-Owned Vehicles sold 692 vehicles, down 15 percent. Saab Certified Pre-Owned Vehicles sold 362 vehicles, down 47 percent. HUMMER Certified Pre-Owned Vehicles sold 135 vehicles, down 30 percent.
"September was a tough month for all Certified programs. However, consumers continue to see value in the GM Certified brands," LaNeve said. "Our quarterly customer satisfaction surveys are a proof point with GM Certified Used Vehicles scoring high in value for the money, brand name and dealer reputation. Quality is an important factor and we continue to deliver with our industry-leading 100,000 mile/five-year (whichever comes first) limited powertrain warranty, and the 12-month/12,000 mile bumper-to-bumper warranty."

GM North America Reports September 2009 Production; Third Quarter Production at 533,000 Vehicles; Fourth Quarter Forecast Remains at 655,000 Vehicles

In September, GM North America produced 233,000 vehicles (88,000 cars and 145,000 trucks). This is down 102,000 vehicles or 30 percent compared with September 2008, when the region produced 335,000 vehicles ( 162,000 cars and 173,000 trucks). (Production totals include joint venture production of 12,000 vehicles in September 2009 and 18,000 vehicles in September 2008).

The GM North America third quarter production was 533,000 vehicles ( 207,000 cars and 326,000 trucks), which was down 42 percent compared with a year ago. GM North America built 915,000 vehicles (436,000 cars and 479,000 trucks) in the third-quarter of 2008. However, Q3 2009 production volumes have substantially increased versus Q1 and Q2 2009 production volumes of 371,000 (up 44 percent) and 395,000 (up 35 percent), respectively.

MORE

The region's 2009 fourth quarter production forecast remains at 655,000 vehicles ( 262,000 cars and 393,000 trucks), which is down about 20 percent compared with a year ago. GM North America built 815,000 vehicles ( 365,000 cars and 450,000 trucks) in the fourth quarter of 2008. However, Q4 2009 production volumes represent over a 20 percent increase compared with Q3 2009.

About General Motors: General Motors, one of the world's largest automakers, traces its roots back to 1908. With its global headquarters in Detroit, GM employs 219,000 people in every major region of the world and does business in some 140 countries. GM and its strategic partners produce cars and trucks in 34 countries, and sell and service these vehicles through the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, Opel, Vauxhall and Wuling. GM's largest national market is the United States, followed by China, Brazil, the United Kingdom, Canada, Russia and Germany. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. General Motors acquired operations from General Motors Corporation on July 10, 2009, and references to prior periods in this and other press materials refer to operations of the old General Motors Corporation. More information on the new General Motors Company can be found at www.gm.com

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john.m.mcdonald@.gm.com

## General Motors dealers in the United States reported the following deliveries:

| $*$ S/D Curr: 25 | September |  |  |  | (Calendar Year-to-Date) <br> January - |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| *September |  |  |  |  |  |  |  |

GM Vehicle Deliveries by Marketing Division

|  | 2009 | 2008 | \%Chg Volume | $\begin{array}{r} \hline \text { \%Chg per } \\ \text { S/D } \\ \hline \end{array}$ | 2009 | 2008 | \%Chg <br> Volume |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Buick Total | 9,455 | 14,121 | -33.0 | -35.7 | 72,389 | 113,130 | -36.0 |
| Cadillac Total | 11,339 | 12,432 | -8.8 | -12.4 | 73,024 | 129,568 | -43.6 |
| Chevrolet Total | 102,538 | 172,803 | -40.7 | -43.0 | 992,548 | 1,460,371 | -32.0 |
| GMC Total | 18,359 | 39,029 | -53.0 | -54.8 | 181,835 | 305,890 | -40.6 |
| HUMMER Total | 426 | 2,298 | -81.5 | -82.2 | 8,193 | 22,493 | -63.6 |
| Pontiac Total | 11,079 | 23,324 | -52.5 | -54.4 | 151,818 | 225,708 | -32.7 |
| Saab Total | 484 | 1,765 | -72.6 | -73.7 | 6,928 | 17,362 | -60.1 |
| Saturn Total | 2,993 | 18,528 | -83.8 | -84.5 | 60,216 | 158,721 | -62.1 |
| GM Vehicle Total | 156,673 | 284,300 | -44.9 | -47.1 | 1,546,951 | 2,433,243 | -36.4 |

GM Car Deliveries by Marketing Division

|  |  |  | \%Chg <br> Volume | \%Chg per <br> S/D | \%Chg <br> Volume |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Buick Total | 2009 | 2008 |  |  |  |

GM Light Truck Deliveries by Marketing Division

|  | 2009 | 2008 | $\begin{gathered} \text { \%Chg } \\ \text { Volume } \end{gathered}$ | $\begin{array}{r} \hline \text { \%Chg per } \\ \text { S/D } \end{array}$ | 2009 | 2008 | \%Chg Volume |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Buick Total | 2,748 | 5,183 | -47.0 | -49.1 | 31,618 | 37,547 | -15.8 |
| Cadillac Total | 5,078 | 3,752 | 35.3 | 29.9 | 26,205 | 42,639 | -38.5 |
| Chevrolet Total | 59,693 | 102,448 | -41.7 | -44.1 | 574,738 | 868,734 | -33.8 |
| GMC Total | 17,851 | 38,170 | -53.2 | -55.1 | 176,423 | 293,474 | -39.9 |
| HUMMER Total | 426 | 2,298 | -81.5 | -82.2 | 8,193 | 22,493 | -63.6 |
| Pontiac Total | 210 | 1,486 | -85.9 | -86.4 | 9,095 | 16,918 | -46.2 |
| Saab Total | 138 | 308 | -55.2 | -57.0 | 1,844 | 2,834 | -34.9 |
| Saturn Total | 1,303 | 10,721 | -87.8 | -88.3 | 35,905 | 90,304 | -60.2 |
| GM Light Truck Total | 87,447 | 164,366 | -46.8 | -48.9 | 864,021 | 1,374,943 | -37.2 |

[^0]GM Car Deliveries - (United States)
September 2009

|  | Septembr |  |  |  | (Calendar Year-to-Date) January - September |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | \% Chg Volume | \%Chg per S/D | 2009 | 2008 | \%Chg <br> Volume |
| Selling Days (S/D) | 25 | 24 |  |  | 25 | 24 |  |
| LaCrosse | 2,383 | 2,699 | -11.7 | -15.2 | 16,609 | 31,744 | -47.7 |
| Lucerne | 4,324 | 6,239 | -30.7 | -33.5 | 24,162 | 43,839 | -44.9 |
| Buick Total | 6,707 | 8,938 | -25.0 | -28.0 | 40,771 | 75,583 | -46.1 |
| CTS | 3,485 | 4,360 | -20.1 | -23.3 | 29,011 | 47,479 | -38.9 |
| DTS | 2,282 | 3,381 | -32.5 | -35.2 | 12,125 | 25,790 | -53.0 |
| STS | 434 | 856 | -49.3 | -51.3 | 5,043 | 12,621 | -60.0 |
| XLR | 60 | 83 | -27.7 | -30.6 | 640 | 1,039 | -38.4 |
| Cadillac Total | 6,261 | 8,680 | -27.9 | -30.8 | 46,819 | 86,929 | -46.1 |
| Aveo | 1,906 | 4,006 | -52.4 | -54.3 | 31,486 | 46,620 | -32.5 |
| Camaro | 7,961 | 0 | ***.* | ***.* | 39,151 | 0 | ***.* |
| Cobalt | 7,381 | 16,521 | -55.3 | -57.1 | 85,885 | 162,462 | -47.1 |
| Corvette | 1,585 | 2,318 | -31.6 | -34.4 | 10,795 | 23,384 | -53.8 |
| Impala | 13,047 | 27,143 | -51.9 | -53.9 | 126,856 | 209,734 | -39.5 |
| Malibu | 10,479 | 19,725 | -46.9 | -49.0 | 118,995 | 140,555 | -15.3 |
| Monte Carlo | 0 | 7 | ***.* | ***.* | 6 | 708 | -99.2 |
| SSR | 0 | 0 | ***.* | ***.* | 0 | 13 | ***.* |
| Chevrolet Total | 42,359 | 69,720 | -39.2 | -41.7 | 413,174 | 583,476 | -29.2 |
| G3 Wave | 312 | 0 | ***.* | ***.* | 5,190 | 0 | ***.* |
| G5 | 363 | 3,280 | -88.9 | -89.4 | 10,409 | 21,080 | -50.6 |
| G6 | 8,097 | 10,326 | -21.6 | -24.7 | 69,045 | 119,706 | -42.3 |
| G8 | 1,005 | 1,651 | -39.1 | -41.6 | 20,621 | 11,308 | 82.4 |
| GTO | 0 | 0 | ***.* | ***.* | 0 | 52 | ***.* |
| Grand Prix | 3 | 225 | -98.7 | -98.7 | 255 | 8,104 | -96.9 |
| Solstice | 338 | 653 | -48.2 | -50.3 | 4,255 | 9,683 | -56.1 |
| Vibe | 751 | 5,703 | -86.8 | -87.4 | 32,948 | 38,857 | -15.2 |
| Pontiac Total | 10,869 | 21,838 | -50.2 | -52.2 | 142,723 | 208,790 | -31.6 |
| 9-2X | 0 | 0 | ***.* | ***.* | 0 | 3 | ***.* |
| 9-3 | 279 | 1,281 | -78.2 | -79.1 | 4,232 | 12,406 | -65.9 |
| 9-5 | 67 | 176 | -61.9 | -63.5 | 852 | 2,119 | -59.8 |
| Saab Total | 346 | 1,457 | -76.3 | -77.2 | 5,084 | 14,528 | -65.0 |
| Astra | 229 | 1,250 | -81.7 | -82.4 | 6,053 | 9,164 | -33.9 |
| Aura | 1,270 | 5,831 | -78.2 | -79.1 | 15,692 | 50,642 | -69.0 |
| ION | 0 | 2 | ***.* | ***.* | 12 | 314 | -96.2 |
| Sky | 191 | 724 | -73.6 | -74.7 | 2,554 | 8,297 | -69.2 |
| Saturn Total | 1,690 | 7,807 | -78.4 | -79.2 | 24,311 | 68,417 | -64.5 |
| GM Car Total | 68,232 | 118,440 | -42.4 | -44.7 | 672,882 | 1,037,723 | -35.2 |

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## GM Truck Deliveries - (United States)

September 2009

|  | September |  |  |  | (Calendar Year-to-Date) January - September |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | \% Chg Volume | $\begin{array}{r} \hline \text { \%Chg per } \\ \text { S/D } \\ \hline \end{array}$ | 2009 | 2008 | \%Chg Volume |
| Selling Days (S/D) | 25 | 24 |  |  | 25 | 24 |  |
| Enclave | 2,748 | 5,171 | -46.9 | -49.0 | 31,572 | 36,900 | -14.4 |
| Rainier | 0 | 1 | ***.* | ***.* | 4 | 111 | -96.4 |
| Rendezvous | 0 | 0 | ***.* | ***.* | 9 | 23 | -60.9 |
| Terraza | 0 | 11 | ***.* | ***.* | 33 | 513 | -93.6 |
| Buick Total | 2,748 | 5,183 | -47.0 | -49.1 | 31,618 | 37,547 | -15.8 |
| Escalade | 1,343 | 1,644 | -18.3 | -21.6 | 10,991 | 17,719 | -38.0 |
| Escalade ESV | 628 | 906 | -30.7 | -33.5 | 4,607 | 8,543 | -46.1 |
| Escalade EXT | 241 | 354 | -31.9 | -34.6 | 1,837 | 3,514 | -47.7 |
| SRX | 2,866 | 848 | 238.0 | 224.5 | 8,770 | 12,863 | -31.8 |
| Cadillac Total | 5,078 | 3,752 | 35.3 | 29.9 | 26,205 | 42,639 | -38.5 |
| Chevy C/T Series | 1 | 46 | -97.8 | -97.9 | 36 | 259 | -86.1 |
| Chevy W Series | 48 | 81 | -40.7 | -43.1 | 573 | 1,303 | -56.0 |
| Colorado | 2,094 | 3,359 | -37.7 | -40.2 | 27,566 | 44,844 | -38.5 |
| Equinox | 6,840 | 3,532 | 93.7 | 85.9 | 55,982 | 56,289 | -0.5 |
| Express | 4,559 | 10,606 | -57.0 | -58.7 | 41,496 | 65,266 | -36.4 |
| HHR | 5,804 | 9,386 | -38.2 | -40.6 | 56,001 | 80,498 | -30.4 |
| Kodiak 4/5 Series | 398 | 402 | -1.0 | -5.0 | 3,196 | 5,371 | -40.5 |
| Kodiak 6/7/8 Series | 39 | 106 | -63.2 | -64.7 | 831 | 1,228 | -32.3 |
| Suburban (Chevy) | 5,338 | 4,339 | 23.0 | 18.1 | 27,441 | 41,657 | -34.1 |
| Tahoe | 7,304 | 7,374 | -0.9 | -4.9 | 49,705 | 77,338 | -35.7 |
| TrailBlazer | 250 | 8,773 | -97.2 | -97.3 | 8,340 | 65,281 | -87.2 |
| Traverse | 6,863 | 226 | ***.* | ***.* | 65,697 | 226 | ***.* |
| Uplander | 49 | 1,081 | -95.5 | -95.6 | 1,644 | 38,623 | -95.7 |
| Avalanche | 1,191 | 3,344 | -64.4 | -65.8 | 11,478 | 28,210 | -59.3 |
| Silverado-C/K Pickup | 19,401 | 50,428 | -61.5 | -63.1 | 229,388 | 370,502 | -38.1 |
| Chevrolet Fullsize Pickups | 20,592 | 53,772 | -61.7 | -63.2 | 240,866 | 398,712 | -39.6 |
| Chevrolet Total | 60,179 | 103,083 | -41.6 | -44.0 | 579,374 | 876,895 | -33.9 |
| Acadia | 2,844 | 6,015 | -52.7 | -54.6 | 40,675 | 57,018 | -28.7 |
| Canyon | 499 | 975 | -48.8 | -50.9 | 8,575 | 12,255 | -30.0 |
| Envoy | 163 | 3,394 | -95.2 | -95.4 | 4,509 | 20,977 | -78.5 |
| GMC C/T Series | 30 | 43 | -30.2 | -33.0 | 374 | 396 | -5.6 |
| GMC W Series | 123 | 148 | -16.9 | -20.2 | 1,394 | 2,052 | -32.1 |
| Savana | 616 | 3,315 | -81.4 | -82.2 | 9,704 | 19,273 | -49.6 |
| Sierra | 7,244 | 18,744 | -61.4 | -62.9 | 79,433 | 133,811 | -40.6 |
| Terrain | 1,334 | 0 | ***.* | ***.* | 1,809 | 0 | ***.* |
| Topkick 4/5 Series | 216 | 258 | -16.3 | -19.6 | 2,162 | 6,765 | -68.0 |
| Topkick 6/7/8 Series | 139 | 410 | -66.1 | -67.5 | 1,482 | 3,203 | -53.7 |
| Yukon | 3,150 | 3,557 | -11.4 | -15.0 | 20,432 | 30,576 | -33.2 |
| Yukon XL | 2,001 | 2,170 | -7.8 | -11.5 | 11,286 | 19,564 | -42.3 |
| GMC Total | 18,359 | 39,029 | -53.0 | -54.8 | 181,835 | 305,890 | -40.6 |
| HUMMER H1 | 0 | 0 | ***.* | ***.* | 0 | 17 | ***.* |
| HUMMER H2 | 90 | 473 | -81.0 | -81.7 | 1,361 | 5,228 | -74.0 |
| HUMMER H3 | 224 | 1,824 | -87.7 | -88.2 | 5,008 | 17,247 | -71.0 |
| HUMMER H3T | 112 | 1 | ***.* | ***.* | 1,824 | 1 | ***.* |
| HUMMER Total | 426 | 2,298 | -81.5 | -82.2 | 8,193 | 22,493 | -63.6 |
| Montana SV6 | 0 | 0 | ***.* | ***.* | 0 | 64 | ***.* |
| Torrent | 210 | 1,486 | -85.9 | -86.4 | 9,095 | 16,854 | -46.0 |
| Pontiac Total | 210 | 1,486 | -85.9 | -86.4 | 9,095 | 16,918 | -46.2 |
| 9-7X | 138 | 308 | -55.2 | -57.0 | 1,844 | 2,834 | -34.9 |
| Saab Total | 138 | 308 | -55.2 | -57.0 | 1,844 | 2,834 | -34.9 |
| Outlook | 405 | 2,803 | -85.6 | -86.1 | 10,580 | 21,403 | -50.6 |
| Relay | 0 | 1 | ***.* | ***.* | 12 | 157 | -92.4 |
| VUE | 898 | 7,917 | -88.7 | -89.1 | 25,313 | 68,744 | -63.2 |
| Saturn Total | 1,303 | 10,721 | -87.8 | -88.3 | 35,905 | 90,304 | -60.2 |
| GM Truck Total | 88,441 | 165,860 | -46.7 | -48.8 | 874,069 | 1,395,520 | -37.4 |


| Units 000s |  |  |  | GMIO ${ }^{2}$ | Total Worldwide | Memo: Joint Venture |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | GMNA |  |  |  |  | Car ${ }^{1}$ | GMNA | GMIO ${ }^{2}$ |
|  | Car ${ }^{1}$ | Truck ${ }^{1}$ | Total |  |  |  | Truck ${ }^{1}$ |  |
| 2009 Q3 \# | 207 | 326 | 533 | 1,160 | 1,693 | 7 | 31 | 472 |
| $\mathrm{O} /(\mathrm{U})$ prior forecast | (3) | 1 | (2) | 46 | 44 | 0 | 1 | 49 |
| 2009 Q4 \# * | 262 | 393 | 655 | 1,000 | 1,655 | 0 | 49 | 314 |
| O/(U) prior forecast | 0 | 0 | 0 | 5 | 5 | 0 | 0 | (24) |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  | GMNA |  |  | Total |  |  | GMIO ${ }^{2}$ |
| Units 000s | $\mathrm{Car}^{1}$ | Truck ${ }^{1}$ | Total | GMIO ${ }^{2}$ | Worldwide | Car ${ }^{1}$ | Truck ${ }^{1}$ |  |
|  |  |  |  |  |  |  |  |  |
| 1st Qtr. | 591 | 860 | 1,451 | 695 | 2,146 | 19 | 24 | NA |
| 2nd Qtr. | 543 | 837 | 1,380 | 706 | 2,086 | 19 | 24 | NA |
| 3rd Qtr. | 492 | 753 | 1,245 | 648 | 1,893 | 20 | 17 | NA |
| 4th Qtr. | 558 | 827 | 1,385 | 736 | 2,121 | 16 | 20 | NA |
| CY | 2,184 | 3,277 | 5,461 | 2,785 | 8,246 | 74 | 85 | NA |
|  |  |  |  |  |  |  |  |  |
| 2004 |  |  |  |  |  |  |  |  |
| 1st Qtr. | 525 | 820 | 1,345 | 928 | 2,273 | 19 | 19 | 247 |
| 2nd Qtr. | 543 | 846 | 1,389 | 1,012 | 2,401 | 18 | 48 | 284 |
| 3rd Qtr. | 463 | 746 | 1,209 | 910 | 2,119 | 16 | 43 | 261 |
| 4th Qtr. | 466 | 811 | 1,277 | 1,028 | 2,305 | 17 | 47 | 324 |
| CY | 1,997 | 3,223 | 5,220 | 3,878 | 9,098 | 70 | 158 | 1,116 |
|  |  |  |  |  |  |  |  |  |
| 2005 |  |  |  |  |  |  |  |  |
| 1st Qtr. | 470 | 712 | 1,182 | 1,022 | 2,204 | 16 | 51 | 286 |
| 2nd Qtr. | 458 | 789 | 1,247 | 1,094 | 2,341 | 17 | 49 | 337 |
| 3rd Qtr. | 423 | 723 | 1,146 | 1,028 | 2,174 | 15 | 50 | 199 |
| 4th Qtr. | 483 | 798 | 1,281 | 1,051 | 2,332 | 14 | 68 | 197 |
| CY | 1,834 | 3,022 | 4,856 | 4,195 | 9,051 | 62 | 218 | 1,019 |
|  |  |  |  |  |  |  |  |  |
| 2006 |  |  |  |  |  |  |  |  |
| 1st Qtr. | 496 | 759 | 1,255 | 1,160 | 2,415 | 18 | 50 | 246 |
| 2nd Qtr. | 462 | 775 | 1,237 | 1,183 | 2,420 | 17 | 58 | 258 |
| 3rd Qtr. | 417 | 633 | 1,050 | 1,022 | 2,072 | 12 | 48 | 202 |
| 4th Qtr. | 446 | 661 | 1,107 | 1,167 | 2,274 | 11 | 43 | 260 |
| CY | 1,821 | 2,828 | 4,649 | 4,532 | 9,181 | 58 | 199 | 966 |
|  |  |  |  |  |  |  |  |  |
| 2007 |  |  |  |  |  |  |  |  |
| 1st Qtr. | 399 | 664 | 1,063 | 1,277 | 2,340 | 15 | 35 | 287 |
| 2nd Qtr. | 402 | 740 | 1,142 | 1,268 | 2,410 | 12 | 42 | 264 |
| 3rd Qtr. | 367 | 653 | 1,020 | 1,136 | 2,156 | 11 | 39 | 252 |
| 4th Qtr. | 358 | 684 | 1,042 | 1,337 | 2,380 | 11 | 45 | 323 |
| CY | 1,526 | 2,741 | 4,267 | 5,019 | 9,286 | 49 | 161 | 1,126 |
|  |  |  |  |  |  |  |  |  |
| 2008 |  |  |  |  |  |  |  |  |
| 1st Qtr. | 360 | 525 | 885 | 1,348 | 2,233 | 12 | 42 | 336 |
| 2nd Qtr. | 382 | 452 | 834 | 1,390 | 2,224 | 20 | 36 | 320 |
| 3rd Qtr. | 436 | 479 | 915 | 1,124 | 2,039 | 21 | 29 | 265 |
| 4th Qtr. | 365 | 450 | 815 | 833 | 1,648 | 17 | 12 | 261 |
| CY | 1,543 | 1,906 | 3,449 | 4,695 | 8,144 | 70 | 119 | 1,182 |
|  |  |  |  |  |  |  |  |  |
| 2009 |  |  |  |  |  |  |  |  |
| 1st Qtr. | 116 | 255 | 371 | 959 | 1,330 | 11 | 8 | 363 |
| 2nd Qtr. | 170 | 225 | 395 | 1,143 | 1,538 | 11 | 17 | 474 |
| 3rd Qtr. \# | 207 | 326 | 533 | 1,160 | 1,693 | 7 | 31 | 472 |
| 4th Qtr. \# | 262 | 393 | 655 | 1,000 | 1,655 | 0 | 49 | 314 |
| CY | 755 | 1,199 | 1,954 | 4,262 | 6,216 | 29 | 105 | 1,623 |

* Variance reported only if current production estimate differs from prior production estimate by 5K units or more
\# Denotes estimate
All Numbers may vary due to rounding
General Motors Company acquired operations from General Motors Corporation on July 10, 2009, and references to prior periods in this and other materials refer to operations of the old General Motors Corporation
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${ }^{1}$ GMNA includes joint venture production - HUMMER and CAMI units included in GMNA Truck and production historically classified as joint venture production - NUMMI units included in GMNA car
${ }^{2}$ GMIO includes GM-AvtoVAZ, SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) joint venture production beginning in Q1 2004 (Starting in Q3 2005, GMIO joint venture production does not include GMDAT); and GM Egypt, Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM


[^0]:    ${ }^{*}$ Twenty-five selling days (S/D) for the September period this year and twenty-four for last year.
    **EffectiveAugust 2007, GM includes GMC \& Chevrolet dealer deliveries of commercial vehicles distributed by American Isuzu Motors, Inc.

