

**GM U.S. DELIVERIES FOR QUARTER 4 2023**

	QUARTER 4			(CALENDAR YEAR-TO-DATE)		
	2023	2022	%Change Volume	2023	2022	%Change Volume
<b>Enclave</b>	10,929	7,719	41.6	39,411	30,533	29.1
<b>Encore</b>	122	2,487	-95.1	5,887	13,718	-57.1
<b>Encore GX</b>	13,755	9,052	52.0	64,149	33,348	92.4
<b>Envision</b>	9,439	7,663	23.2	44,281	25,871	71.2
<b>Envista</b>	7,917	-	*** *	13,302	-	*** *
<b>Buick Total*</b>	<b>42,162</b>	<b>26,921</b>	<b>56.6</b>	<b>167,030</b>	<b>103,519</b>	<b>61.4</b>
<b>CT4</b>	1,805	2,180	-17.2	9,144	9,271	-1.4
<b>CT5</b>	4,196	5,391	-22.2	18,593	15,896	17.0
<b>Escalade</b>	10,206	10,568	-3.4	41,689	40,247	3.6
<b>LYRIQ</b>	3,820	86	4341.9	9,154	122	7403.3
<b>XT4</b>	4,900	6,803	-28.0	22,707	21,774	4.3
<b>XT5</b>	6,496	8,446	-23.1	26,808	27,340	-1.9
<b>XT6</b>	4,955	5,661	-12.5	19,119	20,053	-4.7
<b>Cadillac Total*</b>	<b>36,378</b>	<b>39,135</b>	<b>-7.0</b>	<b>147,214</b>	<b>134,726</b>	<b>9.3</b>
<b>Blazer</b>	16,653	16,631	0.1	65,511	67,246	-2.6
<i>*Blazer EV</i>	463	-	*** *	482	-	*** *
<b>Bolt EV / Bolt EUV</b>	12,551	16,108	-22.1	62,045	38,120	62.8
<b>Camaro</b>	6,340	5,475	15.8	31,028	24,652	25.9
<b>Colorado</b>	12,396	20,602	-39.8	71,081	89,197	-20.3
<b>Corvette</b>	8,915	9,130	-2.4	34,353	34,510	-0.5
<b>Equinox</b>	58,559	48,748	20.1	212,701	212,072	0.3
<b>Express</b>	10,114	16,360	-38.2	40,660	52,888	-23.1
<b>LCF</b>	1,854	1,532	21.0	5,207	5,764	-9.7
<b>Malibu</b>	18,893	35,668	-47.0	130,342	115,467	12.9
<b>Silverado HD</b>	50,518	47,462	6.4	188,544	188,751	-0.1
<b>Silverado LD</b>	89,398	91,413	-2.2	354,775	324,603	9.3
<b>Silverado MD</b>	3,474	3,037	14.4	11,829	9,895	19.5
<b>TOTAL Silverado</b>	<b>143,390</b>	<b>141,912</b>	<b>1.0</b>	<b>555,148</b>	<b>523,249</b>	<b>6.1</b>
<i>*Silverado EV</i>	443	-	*** *	461	-	*** *
<b>Suburban</b>	10,144	16,045	-36.8	52,820	50,951	3.7
<b>Tahoe</b>	26,235	31,123	-15.7	110,328	105,756	4.3
<b>Trailblazer</b>	18,535	18,956	-2.2	111,014	60,888	82.3
<b>Traverse</b>	22,556	27,271	-17.3	123,555	96,965	27.4
<b>Trax</b>	44,127	4,715	835.9	109,382	26,597	311.3
<b>Chevrolet Total*</b>	<b>412,176</b>	<b>413,560</b>	<b>-0.3</b>	<b>1,716,280</b>	<b>1,518,048</b>	<b>13.1</b>
<b>Acadia</b>	10,774	13,942	-22.7	66,322	53,014	25.1
<b>Canyon</b>	3,107	6,408	-51.5	22,458	27,819	-19.3
<b>HUMMER EV</b>	2,028	72	2716.7	3,244	854	279.9
<b>Savana</b>	2,527	7,100	-64.4	21,788	25,569	-14.8
<b>Sierra HD</b>	27,969	27,463	1.8	106,449	99,118	7.4
<b>Sierra LD</b>	51,541	44,952	14.7	189,288	142,404	32.9
<b>TOTAL Sierra</b>	<b>79,510</b>	<b>72,415</b>	<b>9.8</b>	<b>295,737</b>	<b>241,522</b>	<b>22.4</b>
<b>Terrain</b>	17,229	20,948	-17.8	71,857	86,567	-17.0
<b>Yukon</b>	19,121	22,760	-16.0	82,271	82,304	0.0
<b>GMC Total</b>	<b>134,296</b>	<b>143,645</b>	<b>-6.5</b>	<b>563,677</b>	<b>517,649</b>	<b>8.9</b>
<b>Zevo 400</b>	14	-	*** *	14	-	*** *
<b>Zevo 600</b>	150	-	*** *	483	146	230.8
<b>BrightDrop Total</b>	<b>164</b>	<b>-</b>	<b>*** *</b>	<b>497</b>	<b>146</b>	<b>240.4</b>
<b>GM Vehicle Total*</b>	<b>625,176</b>	<b>623,261</b>	<b>0.3</b>	<b>2,594,698</b>	<b>2,274,088</b>	<b>14.1</b>

76 selling days for QUARTER 4 this year and 78 selling days for the same QUARTER last year.  
 Vehicle Total \* Includes discontinued models.

	<b>December 2023</b>
<b>Dealer Inventory</b>	<b>456,686</b>

Dealer inventory total includes units in-transit to dealers.