

GM U.S. DELIVERIES FOR QUARTER 3 2018

	QUARTER 3			(CALENDAR YEAR-TO-DATE)		
	2018	2017	%Change Volume	JANUARY - SEPTEMBER		
	2018	2017	%Change Volume	2018	2017	%Change Volume
Cascada	1,101	1,070	2.9	3,393	4,525	-25.0
Enclave	12,807	11,963	7.1	35,227	31,411	12.1
Encore	21,112	22,432	-5.9	69,747	64,763	7.7
Envision	5,803	7,838	-26.0	22,617	30,458	-25.7
LaCrosse	2,290	3,326	-31.1	13,409	15,634	-14.2
Regal	2,793	2,508	11.4	11,008	8,990	22.4
Buick Total	45,911	49,514	-7.3	155,606	159,830	-2.6
ATS	2,281	3,038	-24.9	10,028	10,247	-2.1
CT6	2,376	2,731	-13.0	7,270	8,128	-10.6
CTS	3,695	3,045	21.3	8,777	8,104	8.3
Escalade	9,533	9,355	1.9	27,299	26,435	3.3
XT4	212	0	0.0	212	0	0.0
XT5	15,093	20,042	-24.7	46,983	49,840	-5.7
XTS	4,101	3,553	15.4	12,664	10,923	15.9
Cadillac Total	37,291	41,773	-10.7	113,240	113,846	-0.5
Bolt EV	3,949	6,710	-41.1	11,807	14,302	-17.4
Camaro	14,448	17,160	-15.8	39,828	53,727	-25.9
Colorado	34,963	32,733	6.8	104,838	83,034	26.3
Corvette	4,639	5,184	-10.5	14,881	18,891	-21.2
Cruze	31,971	44,046	-27.4	109,662	149,234	-26.5
Equinox	78,014	79,281	-1.6	234,379	212,735	10.2
Express	17,509	18,680	-6.3	58,696	53,828	9.0
Impala	16,290	19,431	-16.2	43,952	50,743	-13.4
LCF	584	643	-9.2	1,870	1,804	3.7
Malibu	31,041	57,263	-45.8	107,458	141,162	-23.9
Silverado	133,329	155,650	-14.3	424,403	418,590	1.4
Sonic	7,283	6,089	19.6	17,848	24,047	-25.8
Spark	7,029	4,628	51.9	18,428	13,836	33.2
Suburban	15,572	14,056	10.8	45,433	38,959	16.6
Tahoe	28,951	24,100	20.1	79,474	69,109	15.0
Traverse	32,908	31,906	3.1	106,998	88,864	20.4
Trax	20,549	23,146	-11.2	67,538	60,077	12.4
Volt	5,429	4,416	22.9	13,243	15,348	-13.7
Chevrolet Total	485,019	547,310	-11.4	1,504,038	1,516,192	-0.8
Acadia	13,485	26,783	-49.7	63,493	82,778	-23.3
Canyon	8,425	8,381	0.5	25,273	23,269	8.6
Savana	4,815	7,428	-35.2	16,779	24,168	-30.6
Sierra	51,368	55,323	-7.1	152,242	154,476	-1.4
Terrain	27,428	24,055	14.0	82,719	66,297	24.8
Yukon	20,896	20,489	2.0	55,418	54,646	1.4
GMC Total	126,417	142,459	-11.3	395,924	405,634	-2.4
GM Vehicle Total*	694,638	781,056	-11.1	2,168,808	2,195,502	-1.2

76 selling days for the QUARTER 3 this year and 78 for same QUARTER last year.

GM Vehicle Total includes discontinued Verano, ELR, SRX, Caprice, Captiva Sport, City Express and SS.