## GENERAL MOTORS

| Region | Quarter 2 |  |  | Calendar Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Sales | YOY Change | Pct Change | Total Sales | YOY Change | Pct Change |
| GM North America | 565,089 | $(310,419)$ | (35.5\%) | 1,284,212 | $(366,340)$ | (22.2\%) |
| GM Europe | 92 | $(1,079)$ | (92.1\%) | 183 | $(1,819)$ | (90.9\%) |
| GM International | 130,599 | $(14,433)$ | (10.0\%) | 273,525 | $(4,221)$ | (1.5\%) |
| China | 713,635 | $(40,291)$ | (5.3\%) | 1,175,352 | $(392,547)$ | (25.0\%) |
| GM South America | 56,814 | $(105,259)$ | (64.9\%) | 189,367 | $(128,181)$ | (40.4\%) |
| Total | 1,466,229 | $(471,481)$ | (24.3\%) | 2,922,639 | $(893,108)$ | (23.4\%) |


| Sales by Brand | Quarter 2 |  |  | Calendar Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Sales | YOY Change | Pct Change | Total Sales | YOY Change | Pct Change |
| Chevrolet | 629,632 | $(350,287)$ | (35.7\%) | 1,444,775 | $(444,942)$ | (23.5\%) |
| Buick | 253,167 | $(5,838)$ | (2.3\%) | 420,216 | $(120,135)$ | (22.2\%) |
| GMC | 123,852 | $(58,712)$ | (32.2\%) | 265,767 | $(65,697)$ | (19.8\%) |
| Cadillac | 85,913 | $(25,429)$ | (22.8\%) | 146,816 | $(49,832)$ | (25.3\%) |
| Holden | 6,937 | $(8,698)$ | (55.6\%) | 18,135 | $(12,245)$ | (40.3\%) |
| Baojun | 94,095 | $(41,698)$ | (30.7\%) | 176,284 | $(128,889)$ | (42.2\%) |
| Wuling | 270,739 | 19,747 | 7.9\% | 446,837 | $(70,313)$ | (13.6\%) |
| All Others | 1,894 | (566) | (23.0\%) | 3,809 | $(1,055)$ | (21.7\%) |
| Total | 1,466,229 | $(471,481)$ | (24.3\%) | 2,922,639 | $(893,108)$ | (23.4\%) |

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations.

