

GM U.S. DELIVERIES FOR QUARTER 4 2019

	QUARTER 4			(CALENDAR YEAR-TO-DATE)		
	2019	2018	%Change Volume	JANUARY - DECEMBER		
	2019	2018	%Change Volume	2019	2018	%Change Volume
Cascada	77	743	-89.6	2,535	4,136	-38.7
Enclave	10,143	14,420	-29.7	51,156	49,647	3.0
Encore	28,497	23,326	22.2	102,402	93,073	10.0
Envision	8,380	7,535	11.2	33,229	30,152	10.2
LaCrosse	463	2,118	-78.1	7,241	15,527	-53.4
Regal	1,514	3,110	-51.3	10,363	14,118	-26.6
Buick Total	49,074	51,257	-4.3	206,929	206,863	0.0
ATS	83	831	-90.0	1,134	10,859	-89.6
CTS	43	0	*** *	43	0	*** *
CT6	2,276	2,398	-5.1	7,951	9,668	-17.8
CTS	966	2,442	-60.4	6,965	11,219	-37.9
Escalade	8,889	9,573	-7.1	35,424	36,872	-3.9
XT4	8,895	7,573	17.5	31,987	7,785	310.9
XT5	11,168	13,582	-17.8	49,879	60,565	-17.6
XT6	7,169	0	*** *	11,559	0	*** *
XTS	1,062	5,063	-79.0	11,304	17,727	-36.2
Cadillac Total	40,551	41,462	-2.2	156,246	154,702	1.0
Blazer	23,008	27	*** *	58,115	27	*** *
Bolt EV	3,307	6,212	-46.8	16,418	18,019	-8.9
Camaro	11,474	11,135	3.0	48,265	50,963	-5.3
Colorado	25,484	30,004	-15.1	122,304	134,842	-9.3
Corvette	3,491	3,910	-10.7	17,988	18,791	-4.3
Cruze	2,699	32,955	-91.8	47,975	142,617	-66.4
Equinox	92,092	98,239	-6.3	346,048	332,618	4.0
Express	16,652	22,543	-26.1	77,457	81,239	-4.7
Impala	9,545	12,604	-24.3	44,978	56,556	-20.5
LCF	1,273	940	35.4	4,495	2,810	60.0
Malibu	34,314	37,084	-7.5	131,917	144,542	-8.7
Silverado HD	36,704	34,222	7.3	131,953	142,632	-7.5
Silverado LD	124,619	126,950	-1.8	438,686	442,943	-1.0
Silverado MD	2,018	6	*** *	4,961	6	*** *
Sonic	3,339	2,765	20.8	13,971	20,613	-32.2
Spark	11,016	5,174	112.9	31,281	23,602	32.5
Suburban	10,242	15,200	-32.6	51,928	60,633	-14.4
Tahoe	21,086	24,679	-14.6	101,189	104,153	-2.8
Traverse	33,631	39,536	-14.9	147,122	146,534	0.4
Trax	33,039	22,378	47.6	116,816	89,916	29.9
Volt	370	5,063	-92.7	4,910	18,306	-73.2
Chevrolet Total	499,404	531,985	-6.1	1,958,925	2,036,023	-3.8
Acadia	19,471	25,128	-22.5	99,429	88,621	12.2
Canyon	6,525	8,219	-20.6	32,825	33,492	-2.0
Savana	3,136	2,905	8.0	24,226	19,684	23.1
Sierra HD	18,228	16,550	10.1	59,871	60,389	-0.9
Sierra LD	50,494	50,762	-0.5	172,452	159,165	8.3
Terrain	28,060	31,595	-11.2	101,470	114,314	-11.2
Yukon	20,966	25,366	-17.3	74,673	80,784	-7.6
GMC Total	146,880	160,525	-8.5	564,946	556,449	1.5
GM Vehicle Total*	735,909	785,229	-6.3	2,887,046	2,954,037	-2.3

78 selling days for the QUARTER 4 this year and 77 for same QUARTER last year.