



GENERAL MOTORS COMPANY

Sales Tables

April	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	164,367	-10.4%	124,535	-7.5%
GMC	47,004	-0.3%	37,509	-4.8%
Buick	20,735	17.0%	18,743	14.8%
Cadillac	12,300	9.5%	11,124	7.2%
Total	244,406	-5.8%	191,911	-4.4%

2017CY	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	636,090	-3.1%	487,255	-0.8%
GMC	180,615	7.4%	145,502	1.2%
Buick	70,940	-1.5%	66,077	6.8%
Cadillac	46,282	-1.3%	39,915	-1.5%
Total	933,927	-1.0%	738,749	0.2%

Fleet Segment	Month	YOY Change	2017CY	CY Change
Share of Sales	21.5%	-1.2 points	20.9%	-0.9 points

Inventory	Units at Month-end	Days Supply (selling day adjusted)	Units at Previous Month-end	Days Supply (selling day adjusted)
All Vehicles	935,758	100	926,170	98

Industry Sales	Month (est.)	CYTD 2017 (est.)
Light Vehicle SAAR	17.0M	17.1M

GM U.S. Deliveries for April 2017

	April			(Calendar Year-to-Date) January - April		
	2017	2016	%Change Volume	2017	2016	%Change Volume
Cascada	692	1,090	-36.5	2,134	2,487	-14.2
Enclave	3,582	4,523	-20.8	13,019	17,457	-25.4
Encore	8,365	6,589	27.0	28,444	23,808	19.5
Envision	4,297	0	***.*	13,207	0	***.*
LaCrosse	1,983	1,813	9.4	6,968	10,788	-35.4
Regal	1,143	1,306	-12.5	4,451	6,843	-35.0
Verano	673	2,399	-71.9	2,717	10,624	-74.4
Buick Total	20,735	17,720	17.0	70,940	72,007	-1.5
ATS	1,405	1,737	-19.1	4,751	6,254	-24.0
CT6	978	285	243.2	3,382	320	956.9
CTS	873	1,335	-34.6	3,359	5,308	-36.7
ELR	2	95	-97.9	7	357	-98.0
Escalade	1,487	1,808	-17.8	5,787	6,829	-15.3
Escalade ESV	1,121	1,199	-6.5	4,326	4,285	1.0
SRX	19	2,952	-99.4	123	15,818	-99.2
XT5	5,501	304	***.*	18,955	304	***.*
XTS	914	1,521	-39.9	5,592	7,394	-24.4
Cadillac Total	12,300	11,236	9.5	46,282	46,869	-1.3
Bolt EV	1,292	0	***.*	4,384	0	***.*
Camaro	8,737	7,457	17.2	24,035	26,038	-7.7
Caprice	61	18	238.9	172	203	-15.3
Colorado	9,221	10,362	-11.0	31,579	32,982	-4.3
Commercial Truck	739	1,769	-58.2	2,611	4,383	-40.4
Corvette	2,756	3,142	-12.3	8,560	9,512	-10.0
Cruze	21,317	14,153	50.6	75,240	51,394	46.4
Equinox	20,655	20,607	0.2	83,364	80,486	3.6
Express	6,871	6,659	3.2	22,270	20,174	10.4
Impala	3,213	8,249	-61.0	25,235	38,803	-35.0
Malibu	17,364	21,763	-20.2	52,369	79,985	-34.5
Silverado-C/K Pickup	40,154	49,990	-19.7	168,621	178,955	-5.8
Sonic	1,645	5,102	-67.8	9,265	17,729	-47.7
Spark	1,700	3,082	-44.8	8,840	8,237	7.3
Suburban (Chevy)	3,228	4,269	-24.4	16,673	14,948	11.5
SS	250	592	-57.8	1,779	1,131	57.3
Tahoe	7,411	7,549	-1.8	30,064	27,900	7.8
Traverse	9,437	12,186	-22.6	38,789	39,105	-0.8
Trax	6,509	4,510	44.3	24,870	18,237	36.4
Volt	1,807	1,983	-8.9	7,370	5,970	23.5
Chevrolet Total	164,367	183,442	-10.4	636,090	656,172	-3.1
Acadia	10,164	7,004	45.1	39,276	25,575	53.6
Canyon	2,368	3,026	-21.7	9,895	10,603	-6.7
Savana	3,629	3,412	6.4	10,396	7,536	38.0
Sierra	17,400	20,531	-15.3	67,210	71,662	-6.2
Terrain	8,396	7,344	14.3	31,251	31,302	-0.2
Yukon	3,030	3,324	-8.8	13,014	12,309	5.7
Yukon XL	2,017	2,518	-19.9	9,573	9,220	3.8
GMC Total	47,004	47,159	-0.3	180,615	168,207	7.4
GM Vehicle Total*	244,406	259,557	-5.8	933,927	943,255	-1.0

26 selling days for the April period this year and 27 for last year.