

GM U.S. DELIVERIES FOR QUARTER 4 2020

	QUARTER 4			(CALENDAR YEAR-TO-DATE)		
	2020	2019	%Change Volume	JANUARY - DECEMBER		
	2020	2019	%Change Volume	2020	2019	%Change Volume
Cascada	0	77	***.*	12	2,535	-99.5
Enclave	12,338	10,143	21.6	38,480	51,156	-24.8
Encore	6,338	28,497	-77.8	41,752	102,402	-59.2
Encore GX	16,965	0	***.*	44,841	0	***.*
Envision	8,474	8,380	1.1	34,942	33,229	5.2
LaCrosse	14	463	-97.0	230	7,241	-96.8
Regal	59	1,514	-96.1	2,484	10,363	-76.0
Buick Total	44,188	49,074	-10.0	162,741	206,929	-21.4
ATS	6	83	-92.8	116	1,134	-89.8
CT4	2,721	0	***.*	4,889	0	***.*
CT5	5,135	43	***.*	14,711	43	***.*
CT6	145	2,276	-93.6	3,117	7,951	-60.8
CTS	135	966	-86.0	611	6,965	-91.2
Escalade	9,454	8,889	6.4	24,547	35,424	-30.7
XT4	6,988	8,895	-21.4	22,473	31,987	-29.7
XT5	10,950	11,168	-2.0	35,223	49,879	-29.4
XT6	7,155	7,169	-0.2	22,609	11,559	95.6
XTS	220	1,062	-79.3	1,199	11,304	-89.4
Cadillac Total	42,909	40,551	5.8	129,495	156,246	-17.1
Blazer	23,243	23,008	1.0	94,599	58,115	62.8
Bolt EV	6,701	3,307	102.6	20,754	16,418	26.4
Camaro	7,549	11,474	-34.2	29,775	48,265	-38.3
Colorado	27,709	25,484	8.7	96,238	122,304	-21.3
Corvette	8,992	3,491	157.6	21,626	17,988	20.2
Cruze	30	2,699	-98.9	784	47,975	-98.4
Equinox	79,267	92,092	-13.9	270,994	346,048	-21.7
Express	17,941	16,652	7.7	55,131	77,457	-28.8
Impala	1,028	9,545	-89.2	9,942	44,978	-77.9
LCF	1,143	1,273	-10.2	4,637	4,495	3.2
Malibu	29,252	34,314	-14.8	102,651	131,917	-22.2
Silverado HD	51,020	36,704	39.0	150,394	131,953	14.0
Silverado LD	125,688	124,619	0.9	436,281	438,686	-0.5
Silverado MD	2,736	2,018	35.6	7,419	4,961	49.5
TOTAL Silverado	179,444	163,341	9.9	594,094	575,600	3.2
Sonic	2,208	3,339	-33.9	13,007	13,971	-6.9
Spark	10,442	11,016	-5.2	33,478	31,281	7.0
Suburban	13,577	10,242	32.6	37,636	51,928	-27.5
Tahoe	28,698	21,086	36.1	88,238	101,189	-12.8
Trailblazer	17,268	0	***.*	34,292	0	***.*
Traverse	41,534	33,631	23.5	125,546	147,122	-14.7
Trax	26,106	33,039	-21.0	106,299	116,816	-9.0
Volt	4	370	-98.9	71	4,910	-98.6
Chevrolet Total	522,136	499,404	4.6	1,739,792	1,958,925	-11.2
Acadia	21,378	19,471	9.8	72,537	99,429	-27.0
Canyon	9,007	6,525	38.0	25,190	32,825	-23.3
Savana	3,099	3,136	-1.2	15,108	24,226	-37.6
Sierra HD	25,195	18,228	38.2	73,777	59,871	23.2
Sierra LD	53,176	50,494	5.3	179,239	172,452	3.9
TOTAL Sierra	78,371	68,722	14.0	253,016	232,323	8.9
Terrain	25,476	28,060	-9.2	86,020	101,470	-15.2
Yukon	24,759	20,966	18.1	63,440	74,673	-15.0
GMC Total	162,090	146,880	10.4	515,311	564,946	-8.8
GM Vehicle Total*	771,323	735,909	4.8	2,547,339	2,887,046	-11.8

79 selling days for QUARTER 4 this year and 78 selling days for the same QUARTER last year.

GM Vehicle Total * Includes discontinued models.